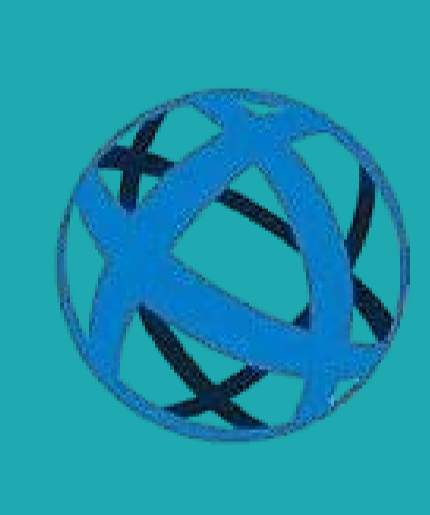




# WATSOO EXPRESS

CMMI3 Development Company

Innovation and Digital Transformation  
Through **IoT, ERP, and AI/ML, Blockchain Solutions**



## Our Partnerships



## Table of Content

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# About Us

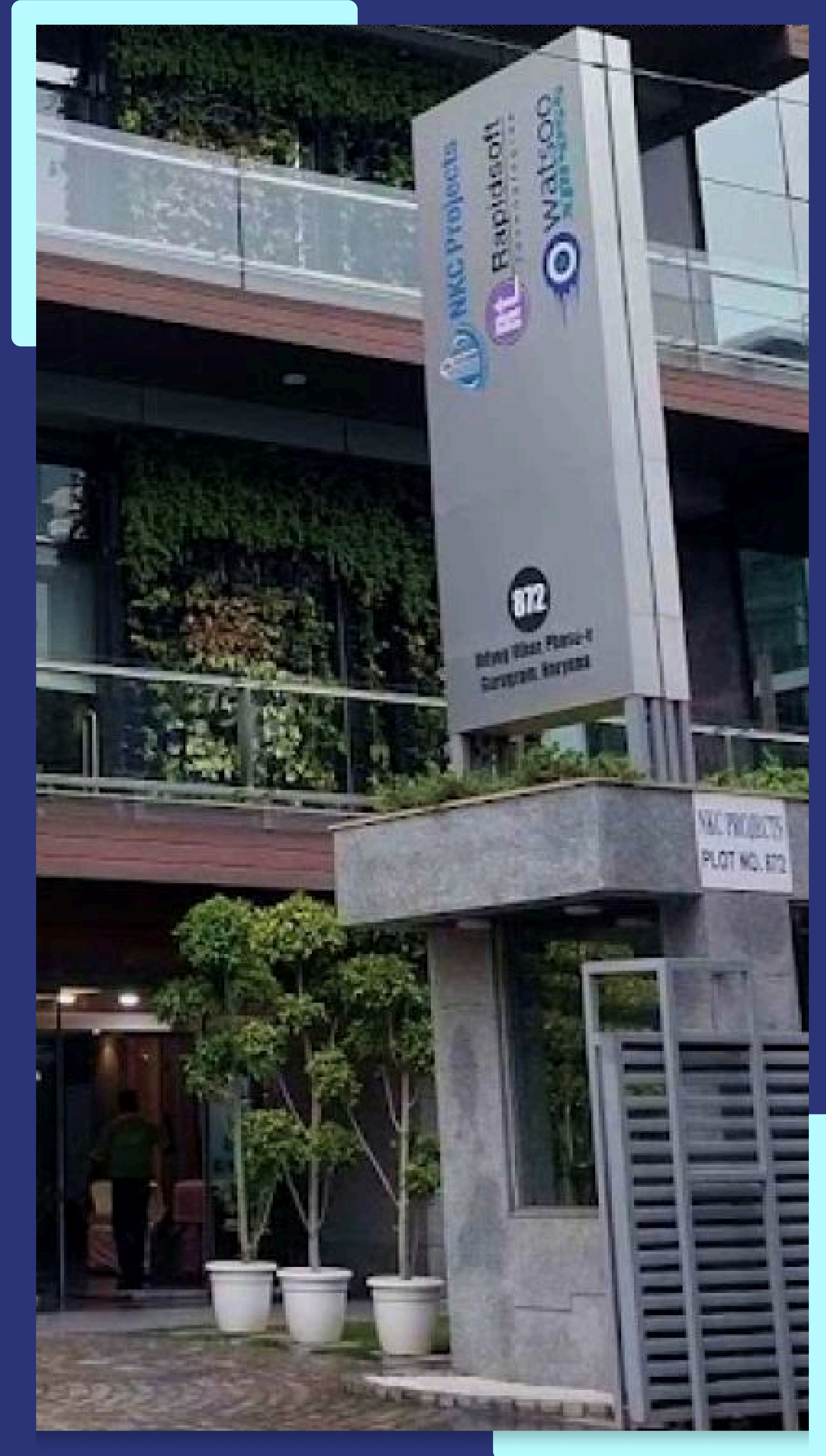
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Watsoo Express Private Limited is a rapidly growing CMMI Level 3 certified technology company, with a proven track record of delivering innovative and reliable solutions across multiple technology verticals. Our expertise spans IoT, Artificial Intelligence & Machine Learning, Web & Mobile Application Development, Salesforce Solutions, Infrastructure, Cloud, and Network Services.

We are proud to be ICAT certified and empaneled in over 25 states across India as an AIS-140 GPS IoT Service Provider, with complete in-house manufacturing capabilities. Our end-to-end solutions are backed by a strong R&D team and cutting-edge infrastructure, ensuring quality, scalability, and performance.

With successful deployments in almost every Indian state, we have served both public and private sector clients across a wide range of industries—delivering value, driving digital transformation, and setting benchmarks in technology integration.

At Watsoo Express, innovation is our DNA, quality is our commitment, and client satisfaction is our priority.



## Our Mission and Vision

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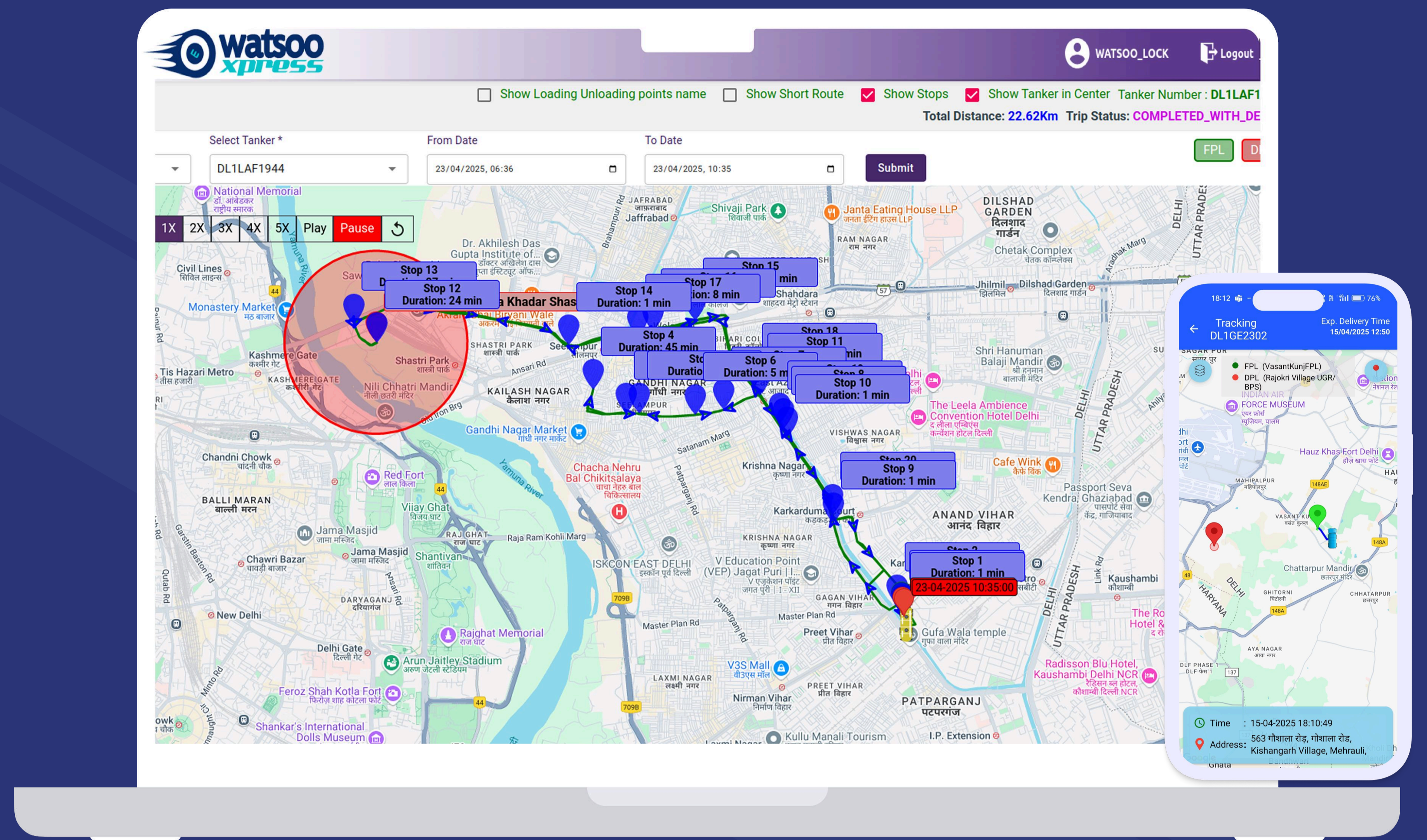
1. To become India's largest IoT solution provider, leading the way in technological innovation and development.
2. To contribute to global growth by driving digital transformation across multiple industries.
3. To attain sustainable development goals by promoting industry innovation and creating more jobs.



# Vehicle Tracking Solution

## Features:

- Real-time Location Tracking
- Route Optimization
- Geo-fencing Alerts
- Over speeding Alerts
- Historical Route Playback
- Vehicle Idle Time Monitoring
- Driver Behaviour Monitoring
- Maintenance Scheduling and Reminders
- Integration with Fuel Monitoring Systems



## Benefits

- Reduced Operational Costs
- Improved Fuel Efficiency
- Enhanced Fleet Safety
- Improved Driver Accountability
- Prevention of Unauthorized Vehicle Use
- Increased Productivity with Optimized Routes
- Lower Maintenance Costs Through Proactive Tracking
- Better Customer Satisfaction with Accurate Delivery ETAs



# Our AIS-140 GPS device is empanelled in 25 states and UT

Our AIS-140 compliance is empanelled in over 24 states.

This includes Bihar, Andaman & Nicobar, Delhi,

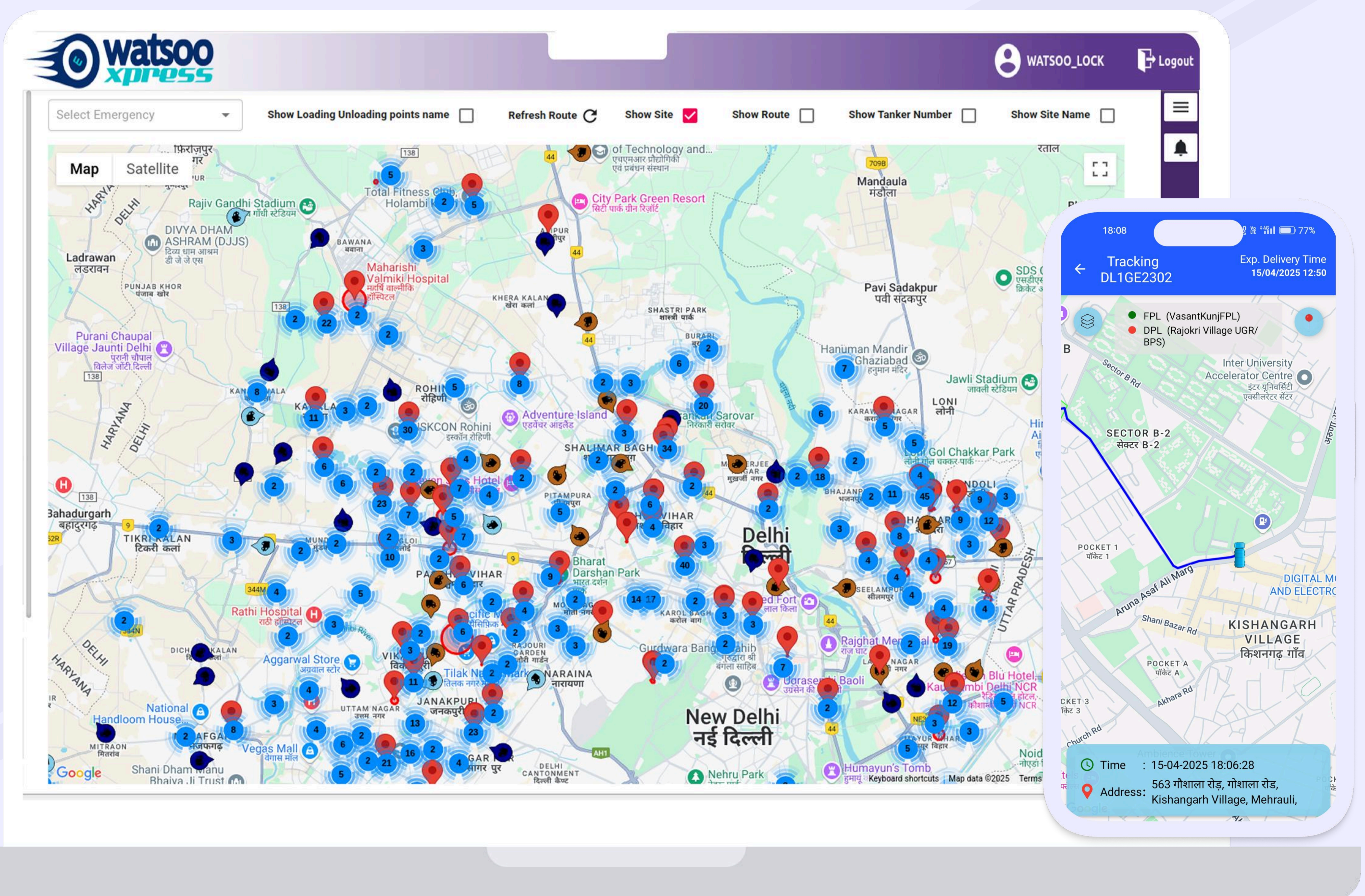
Maharashtra, Uttarakhand, Haryana, Jammu & Kashmir,

Madhya Pradesh, Sikkim, Punjab, Chandigarh, West Bengal,

Chhattisgarh, Karnataka, Gujarat, Nagaland, Meghalaya,

Pondicherry, Andhra Pradesh, Arunachal Pradesh, Goa,

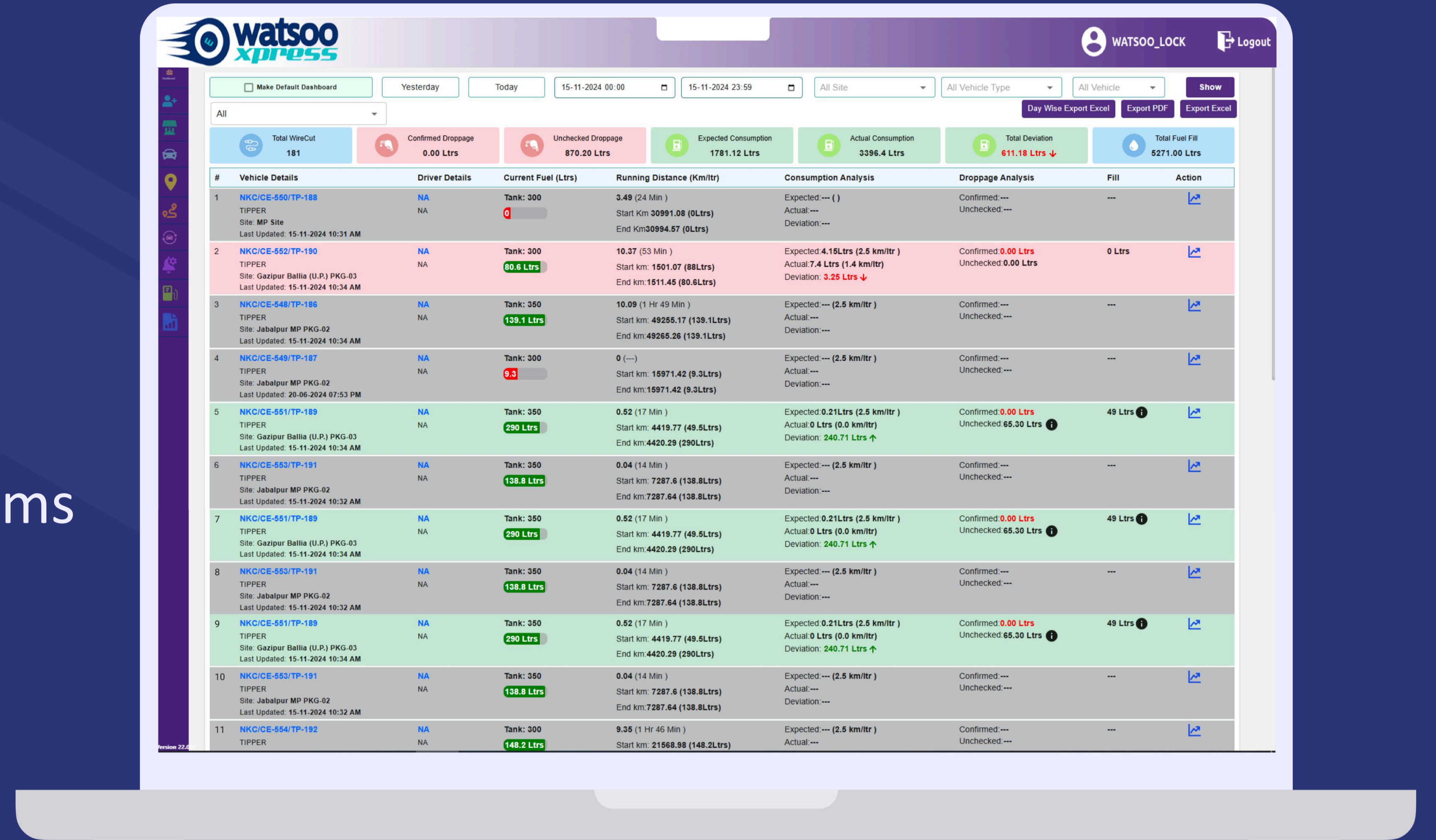
Jharkhand, Odisha, Karnataka, and Kerala.



# Fuel Monitoring Solution (FMS)

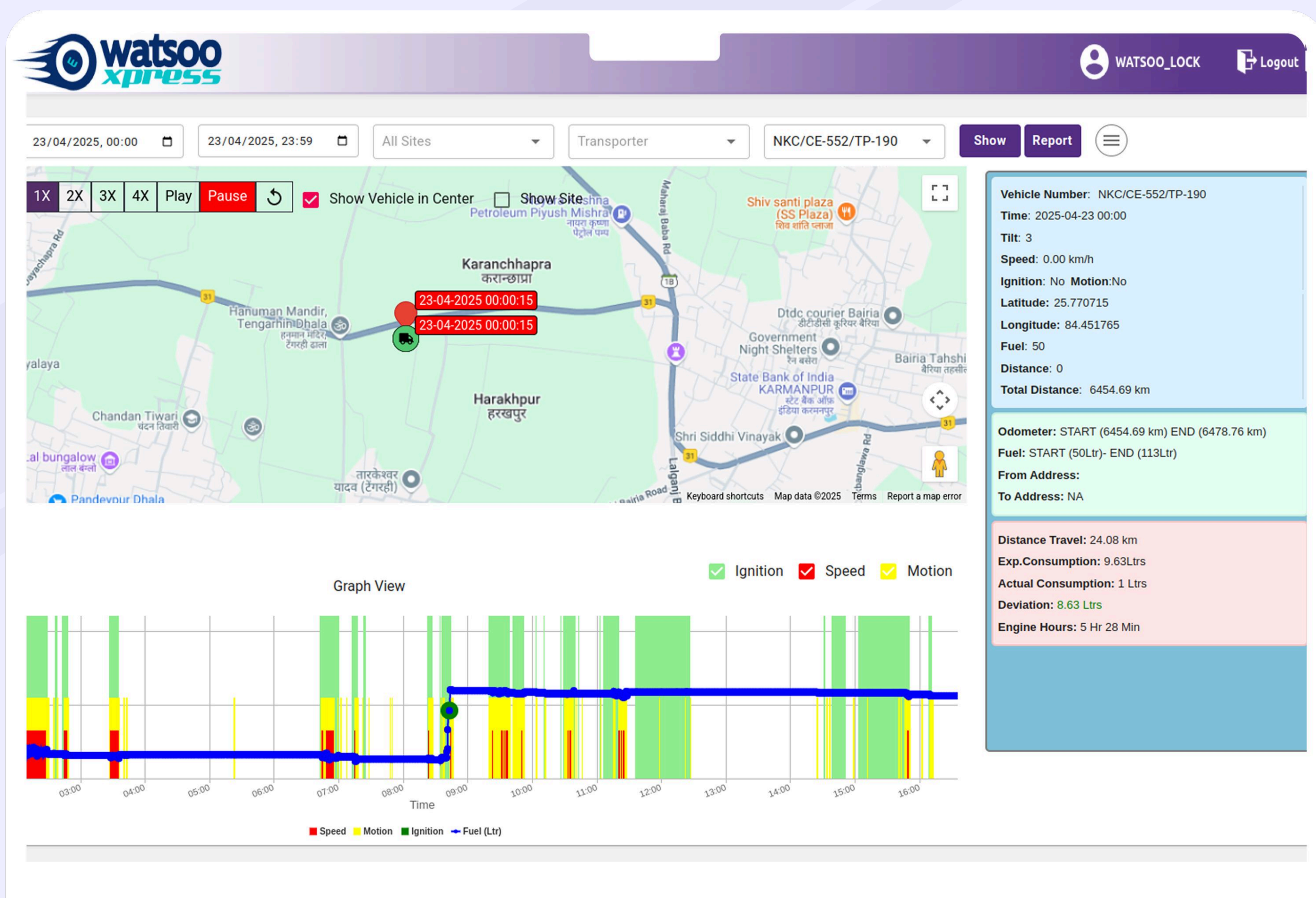
## Features:

- Real-time Fuel Level Monitoring
- Fuel Refill and Theft Alerts
- Fuel Consumption Analytics
- Integration with Vehicle Tracking Systems
- Historical Fuel Data Reports
- Customizable Threshold Alerts
- Multi-tank Monitoring Capability



## Benefits:

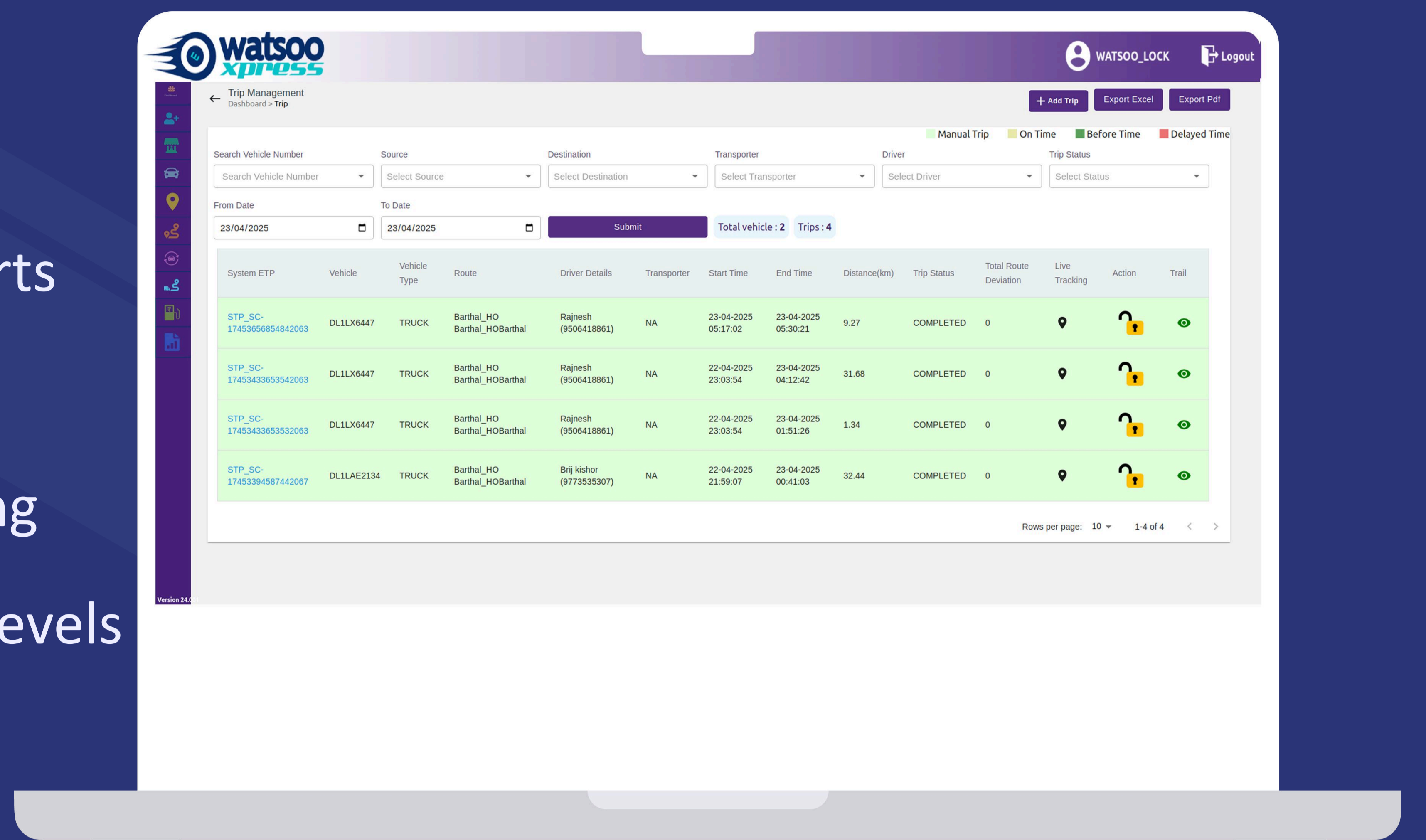
- Minimized Fuel Wastage
- Reduced Fuel Theft Incidents
- Enhanced Operational Efficiency
- Prolonged Vehicle Life with Efficient Fuel Usage
- Accurate Fuel Consumption Insights for Cost Control
- Improved Decision-Making with Detailed Analytics



# Digital Lock Management System

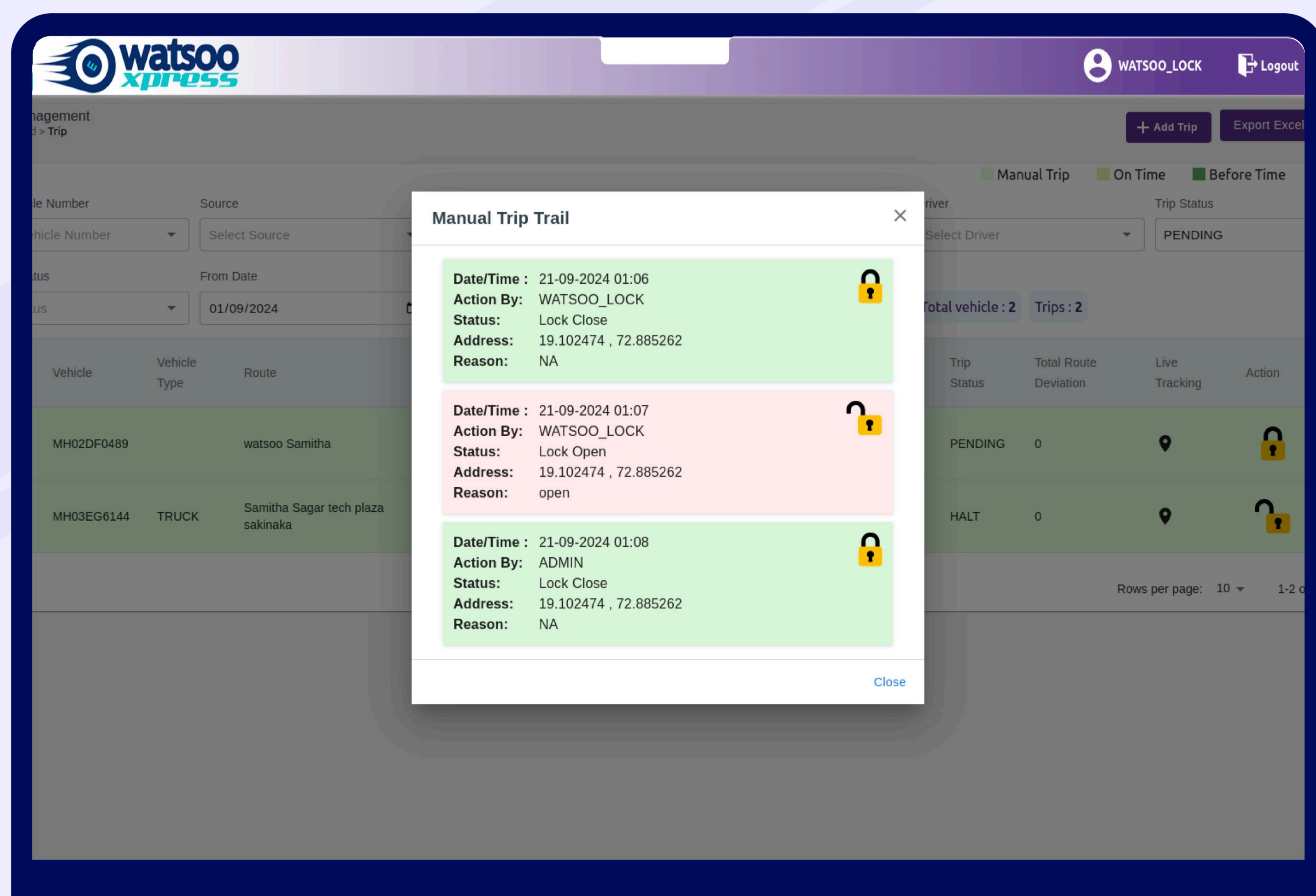
## Features:

- Remote Lock and Unlock Capability
- Tamper-proof Design with Real-time Alerts
- Secure Keyless Operation
- GPS Integration for Lock Location Tracking
- Access Control Based on Authorization Levels
- Detailed Audit Trail for Each Operation
- Battery Backup for Power Failures



## Benefits:

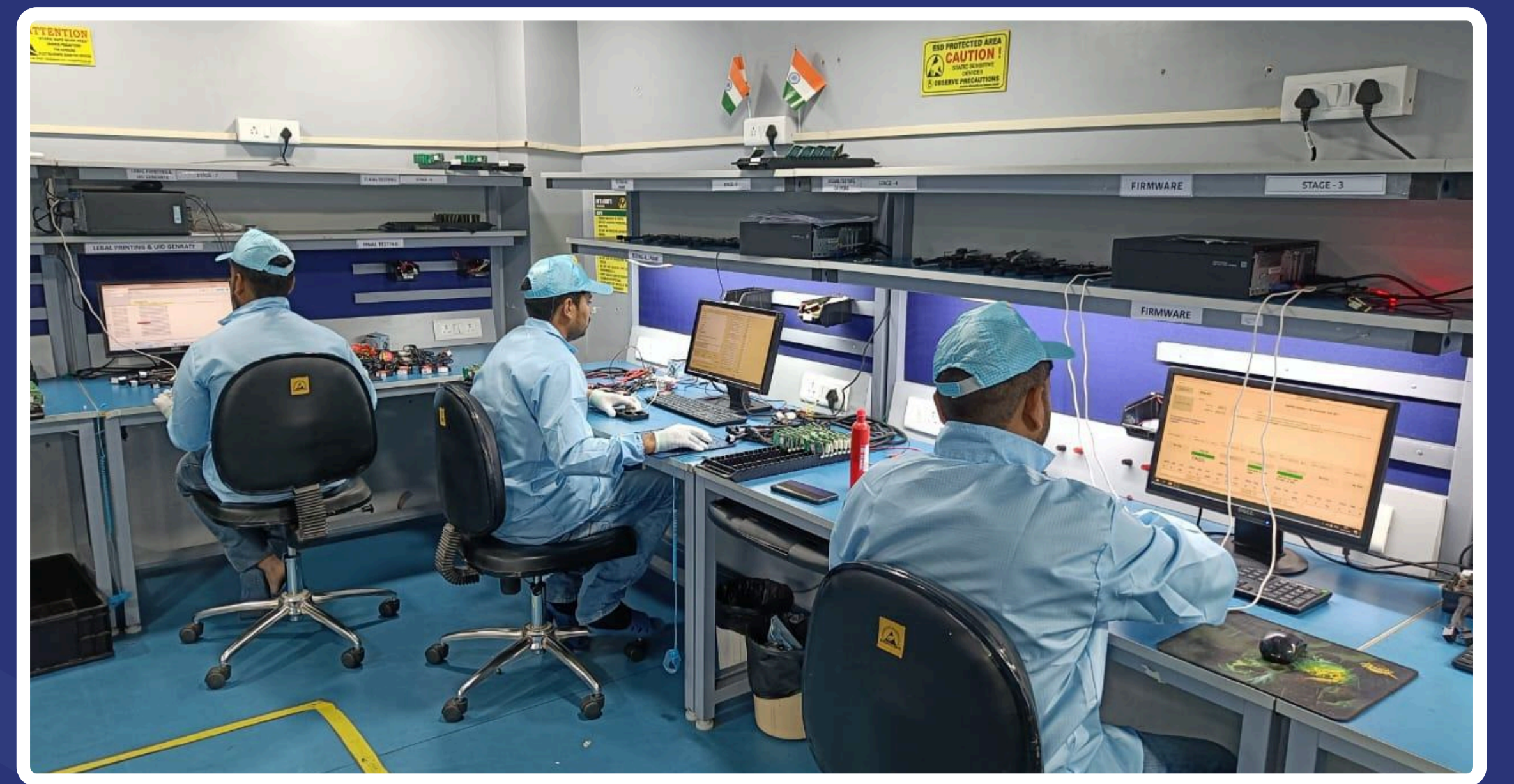
- Enhanced Cargo Security
- Complete Visibility of Lock Usage
- Reduced Chances of Theft or Unauthorized Access
- Improved Operational Efficiency by Eliminating Physical Keys
- Easier Compliance with Safety Regulations
- Customizable Access Controls for Different Roles



# In-House IoT Manufacturing Unit

Watsoo is a leading provider of end-to-end IoT manufacturing services, specializing in the design, development, and production of connected devices. With a deep understanding of the complexities of IoT ecosystems, we empower businesses across a range of industries to create cutting-edge, reliable, and scalable products.

From telematics devices and smart home devices to industrial IoT applications, we ensure that your product meets the highest standards of performance, security, and connectivity. Whether you're looking to prototype your next big idea or scale your IoT solution for mass production, we've got the tools, technology, and expertise to support your vision.



## Our IoT Capabilities & Technologies :

### 1. Leading-Edge Technologies for the IoT Ecosystem

At Watsoo, we leverage the latest technologies and best practices to deliver IoT solutions that are both innovative and reliable:

### 2. PCB Assembly for IoT Devices :

Advanced automated assembly for high-precision, high-quality PCBs, critical for reliable IoT functionality.

### 3. Low-Power Design Optimization :

We optimize power consumption to ensure your devices are energy-efficient and have long battery life, essential for IoT devices in remote or mobile environments.

### 4. IoT Security Solutions :

Security is paramount for IoT devices. We integrate advanced encryption, secure boot mechanisms, and other cybersecurity measures to protect your data and devices.

### 5. Cloud Integration & Data Analytics :

Seamless integration with cloud platforms like AWS, Microsoft Azure, and Google Cloud to enable real-time data collection, storage, and analysis.

### 6. Edge Computing :

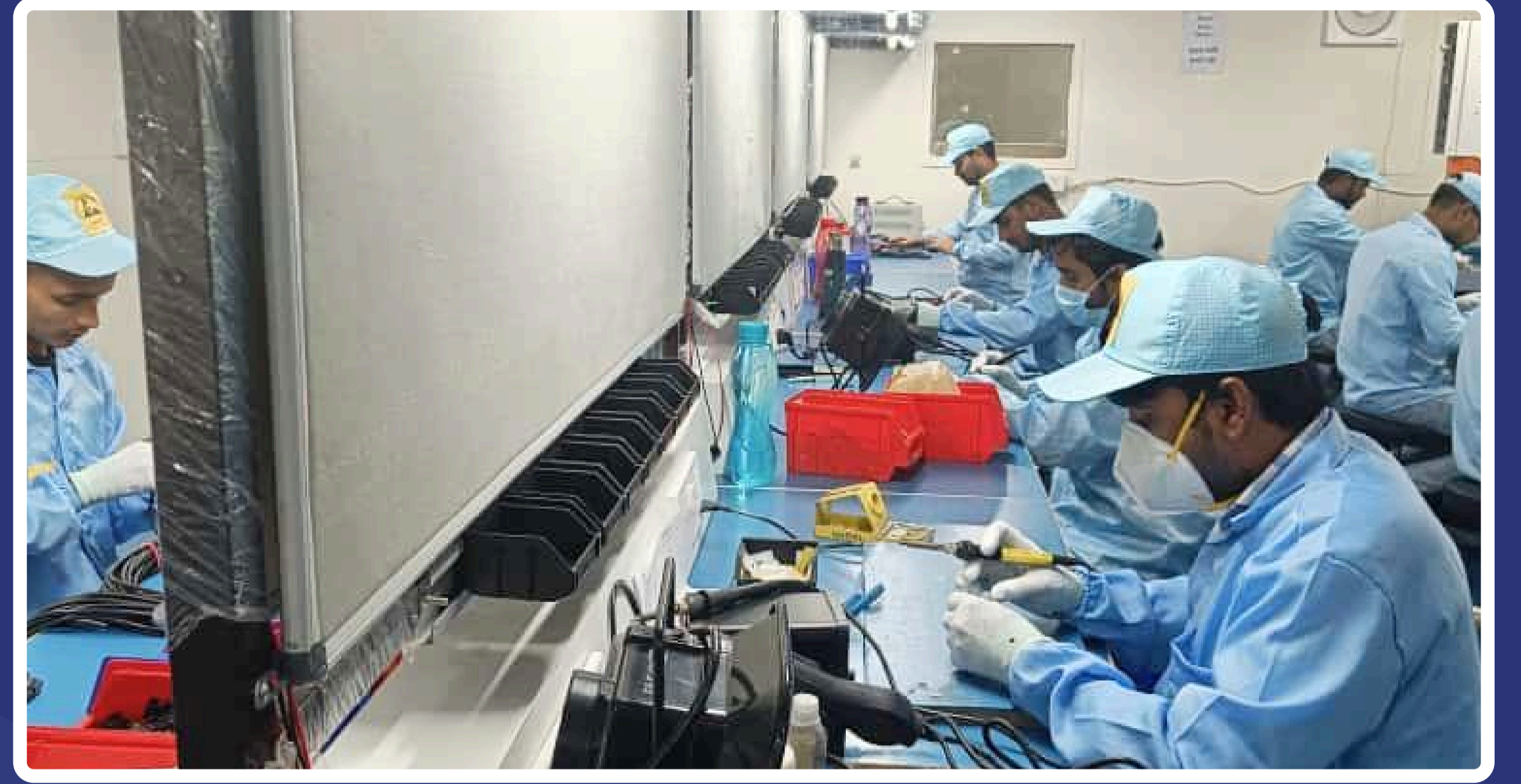
Enhance the performance of your IoT devices with edge computing, enabling faster processing, reduced latency, and improved device autonomy.

### 7. Automation & Machine Learning :

We incorporate AI and machine learning capabilities to help your IoT devices adapt, predict, and automate actions based on real-time data.

# Industries We Served In IoT Manufacturing

1. Telematics
2. Construction
3. Retail & Logistics
4. Energy & Utilities
5. Agriculture & Environmental Monitoring
6. Smart Homes & Consumer Electronics
7. Public Sector



## OUR IoT DEVICES



**Prithivi-AIS-140**



**Prithvi 140 4G**



**Prithvi-140-4G  
Plus**



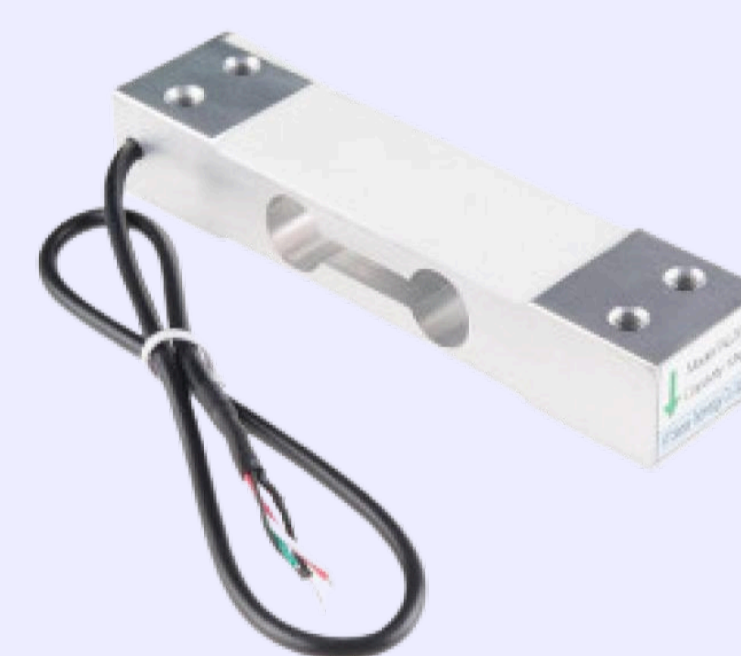
**Prithvi 05 B**



**Prithivi-AIS-140  
with CAN OBD**



**Fuel Sensor**



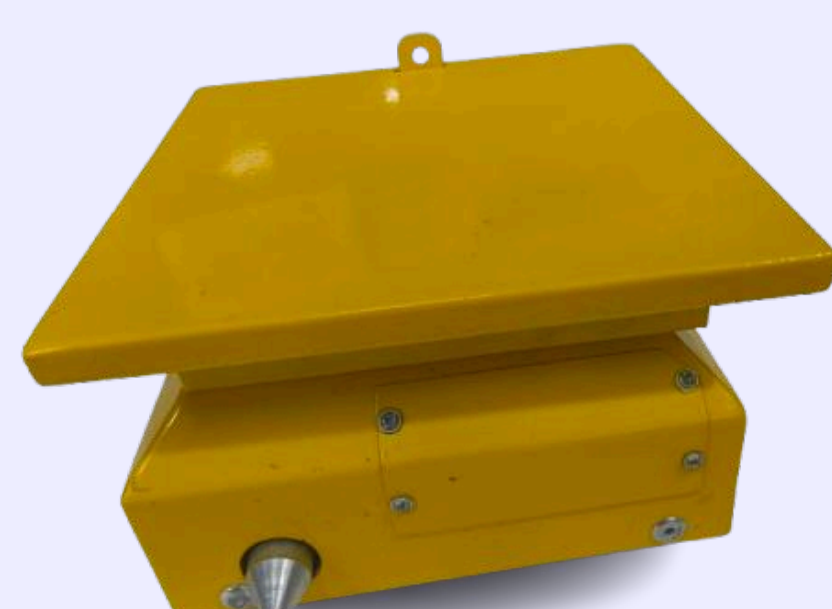
**Load Sensor**



**Panic Button**



**Digital Lock**



**E- Lock**



**Water Level  
Sensor**



**Prithvi 08**

# Video Monitoring System ( AI-Enabled )

## Features:

- AI-Based Incident Detection
- Analytics
- Cloud Storage
- Power Over Ethernet (POE)
- Weather Resistance
- Motion Detection
- Night Vision
- Real - Time Alerts



**PTZ Camera**



**IP Camera**

## Benefits:

- Cost Saving
- Increased Efficiency
- Enhanced Efficiency
- Improved Investigation
- Compliance



**Global Shutter Camera**



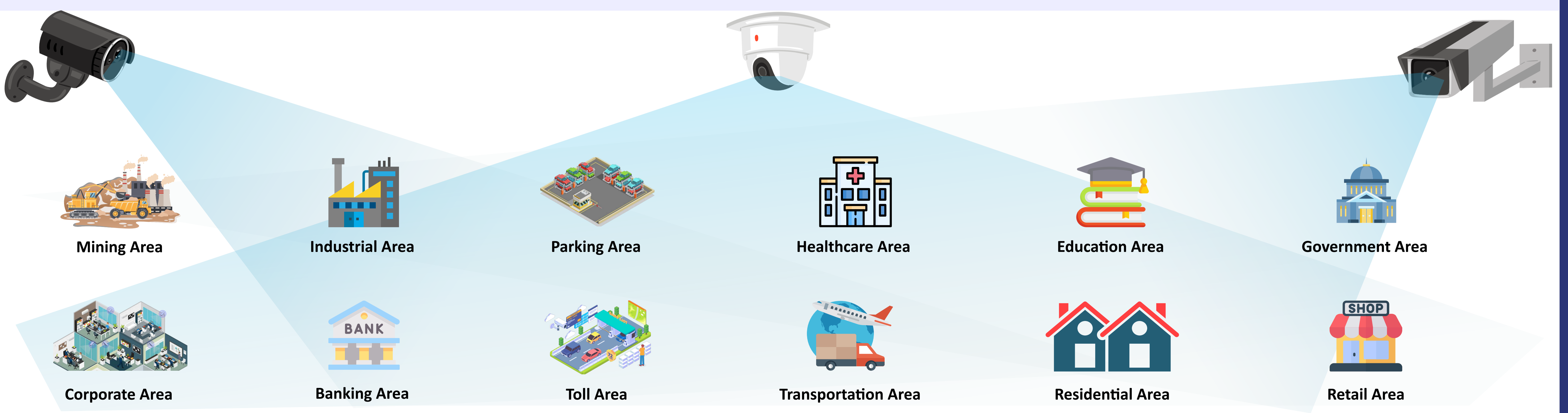
**Bullet Camera**



## “Empowering Safety with Advanced Surveillance”

Video monitoring, also known as video surveillance, is a security solution that uses cameras to capture and record video footage of a specific area or location. The footage is then transmitted to a monitoring station, where it can be viewed in real-time or recorded for later review.

## SURVEILLANCE ZONES WE ARE MONITORING



# Intelligent Toll Management System

## Features:

- Automated Toll Collection (ETC - Electronic Toll Collection)
- Multi-Lane Free-Flow Support
- RFID and ANPR (Automatic Number Plate Recognition)

## Integration

- Toll Revenue Analytics and Reporting
- Real-time Transaction Monitoring
- Fraud Detection Mechanisms
- Support for Cashless Payment Options (UPI, Cards)

## Benefits:

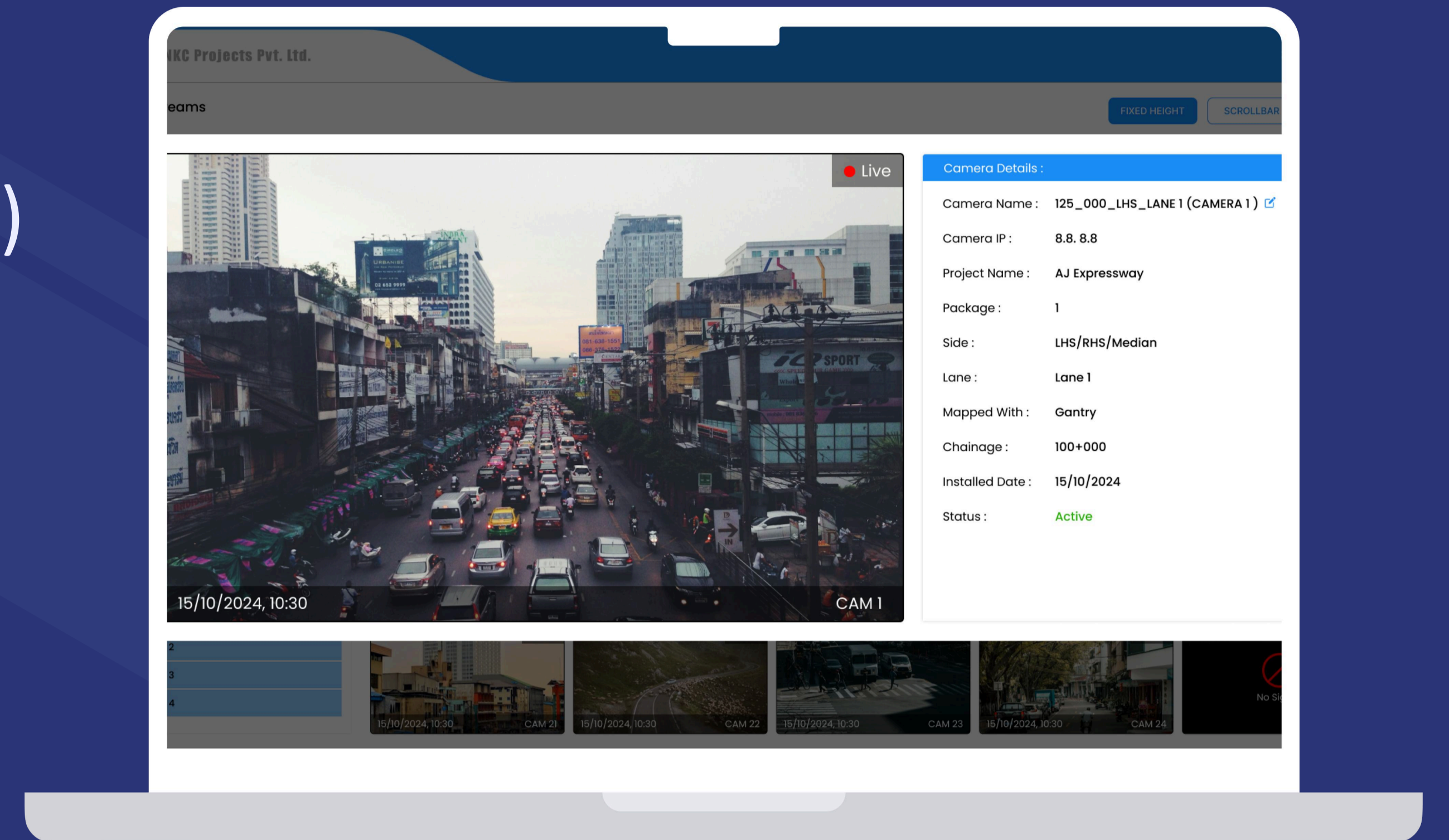
- Faster Toll Transactions Reduce Waiting Times
- Improved Accuracy in Toll Collection
- Enhanced Customer Satisfaction with Seamless Payments
- Reduced Manpower Dependency
- Better Revenue Tracking and Fraud Prevention
- Scalable Solution for Expanding Road Networks



# Advanced Traffic Management System (ATMS)

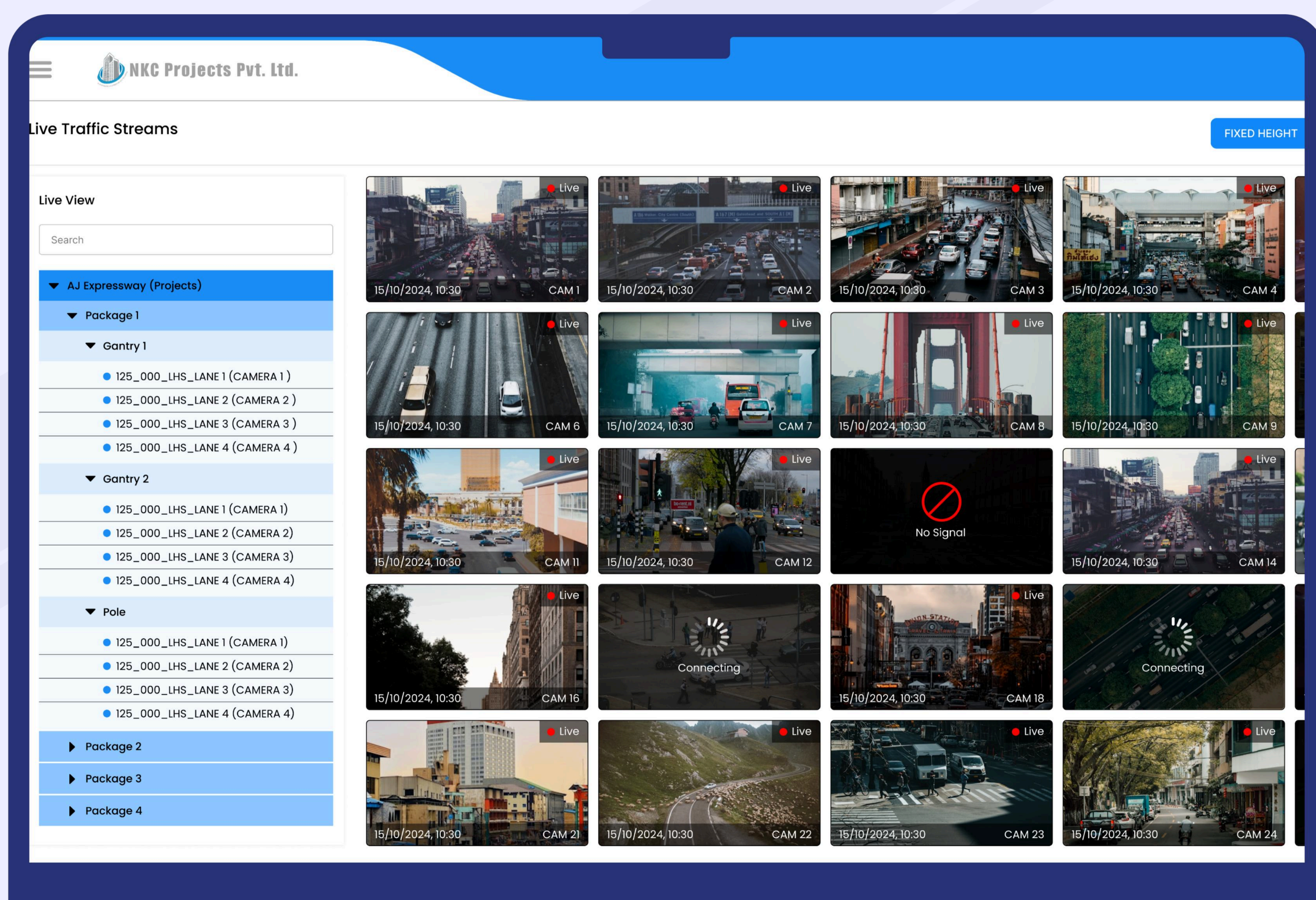
## Features:

- Real-time Traffic Flow Monitoring
- Adaptive Signal Control for Dynamic Traffic Patterns
- Automatic Incident Detection (Accidents, Congestion)
- Integrated Data Analytics Dashboard
- Vehicle Counting and Classification
- Dynamic Message Sign Integration for Driver Alerts
- Support for Emergency Vehicle Prioritization



## Benefits:

- Reduced Congestion and Commute Times
- Optimized Use of Infrastructure Resources
- Real-Time Communication with Road Users
- Enhanced Data-Driven Planning for Urban Development
- Lower Operational Costs for Traffic Management Authorities
- Improved Safety on Roads Through Proactive Management



# Watsoo Express ATMS System's Components



VIDS



VSDS



TMCS



VMS



MET



ECB



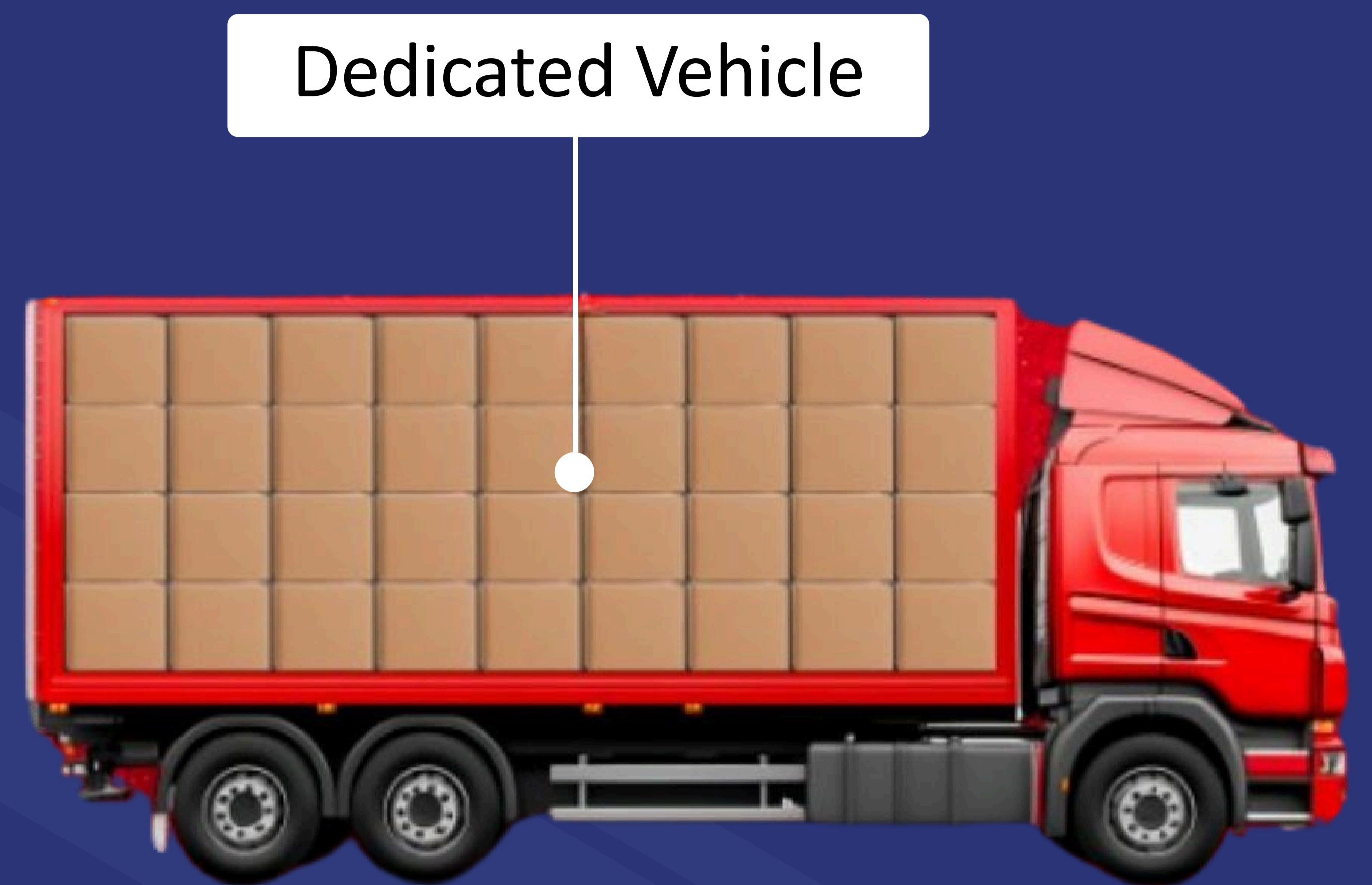
CR



# Logistics Software Solutions

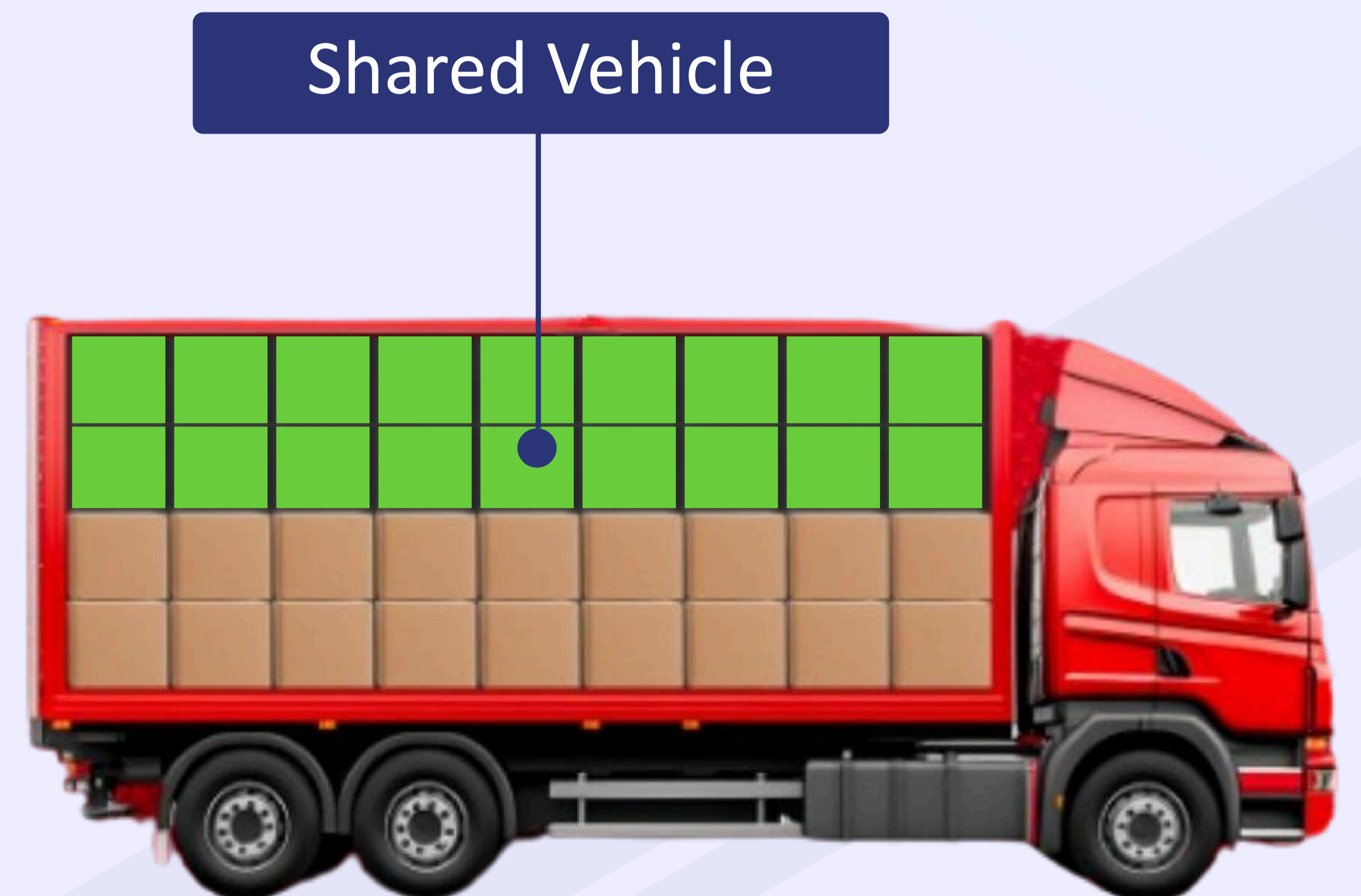
## Full-Truck Load (FTL) Software :

- PIN Code and Route Management
- Point-of-Delivery (POD) Management
- Drivers' Performance Reports
- 24/7 Track Consignment Status
- Profit & Loss Analysis of Each Fleet
- Receive Updates / Alerts / Notifications
- Integration Capabilities with GPS and Weighbridge Systems



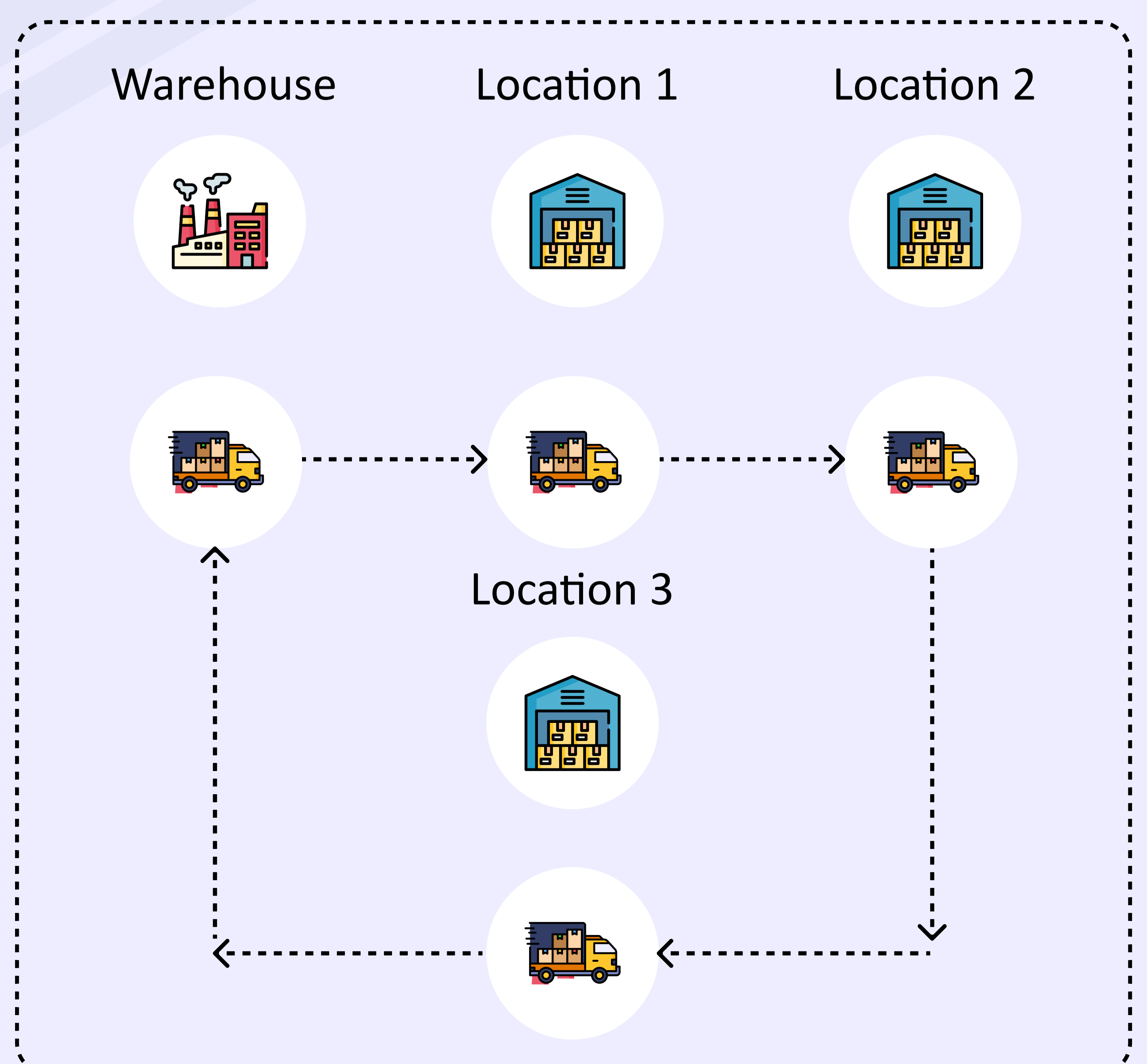
## Part-Truck Load (PTL) Software :

- Digital PUD Documentation
- Docket Entry & Management
- Client-Wise Ledger Management
- Load Dockets on a LIFO or FIFO Basis
- Truck Management & Challan Generation
- Proof-of-Delivery & Billing Generation Digitally
- Owned Vehicle P&L and Co-Loader Management



## Fixed Milk Run Software :

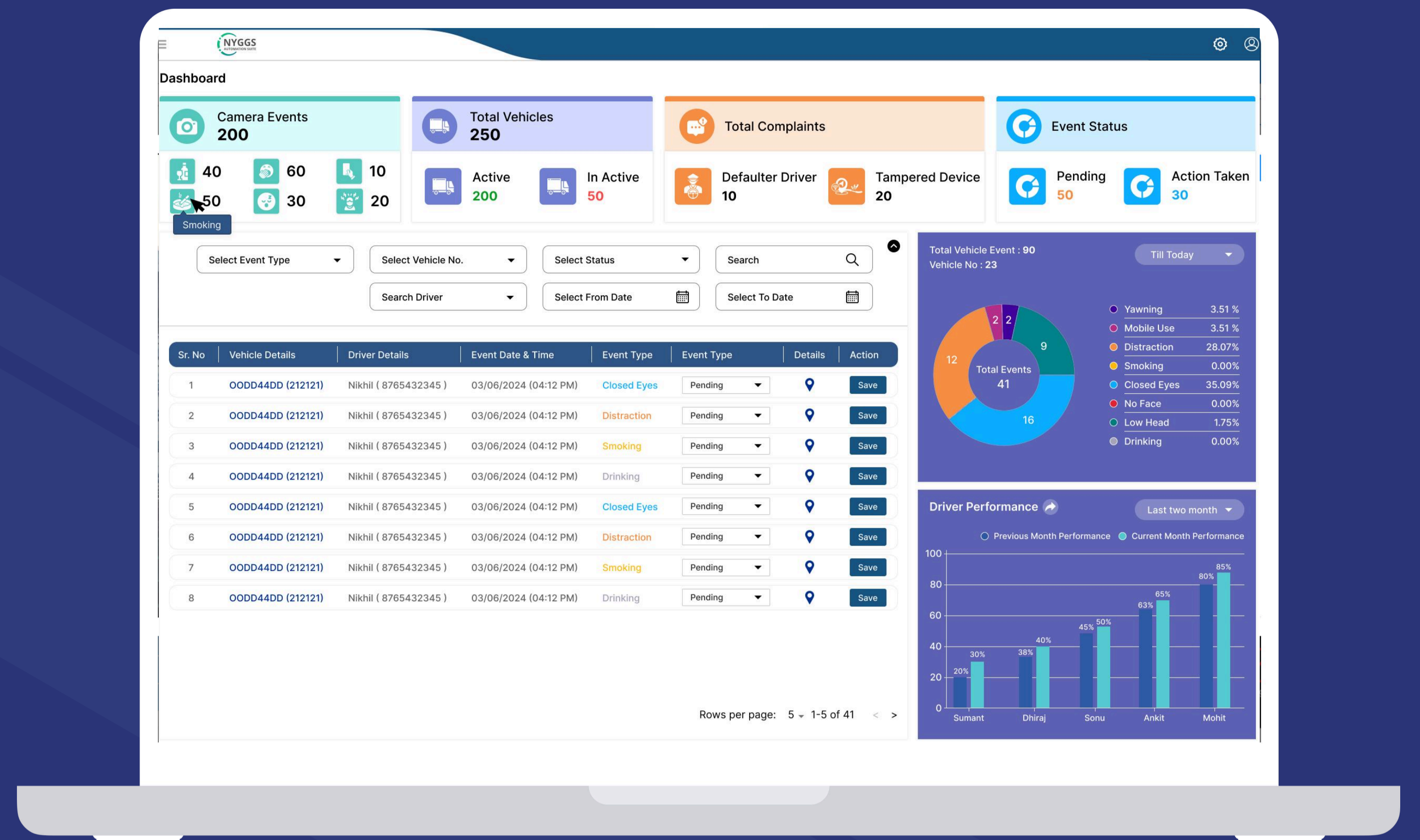
- Route Optimization Algorithms
- Real-Time Location Tracking
- Scheduling Management
- Load Consolidation
- Performance Analytics
- Compliance Monitoring
- User-Friendly Interface



# Driver Monitoring System

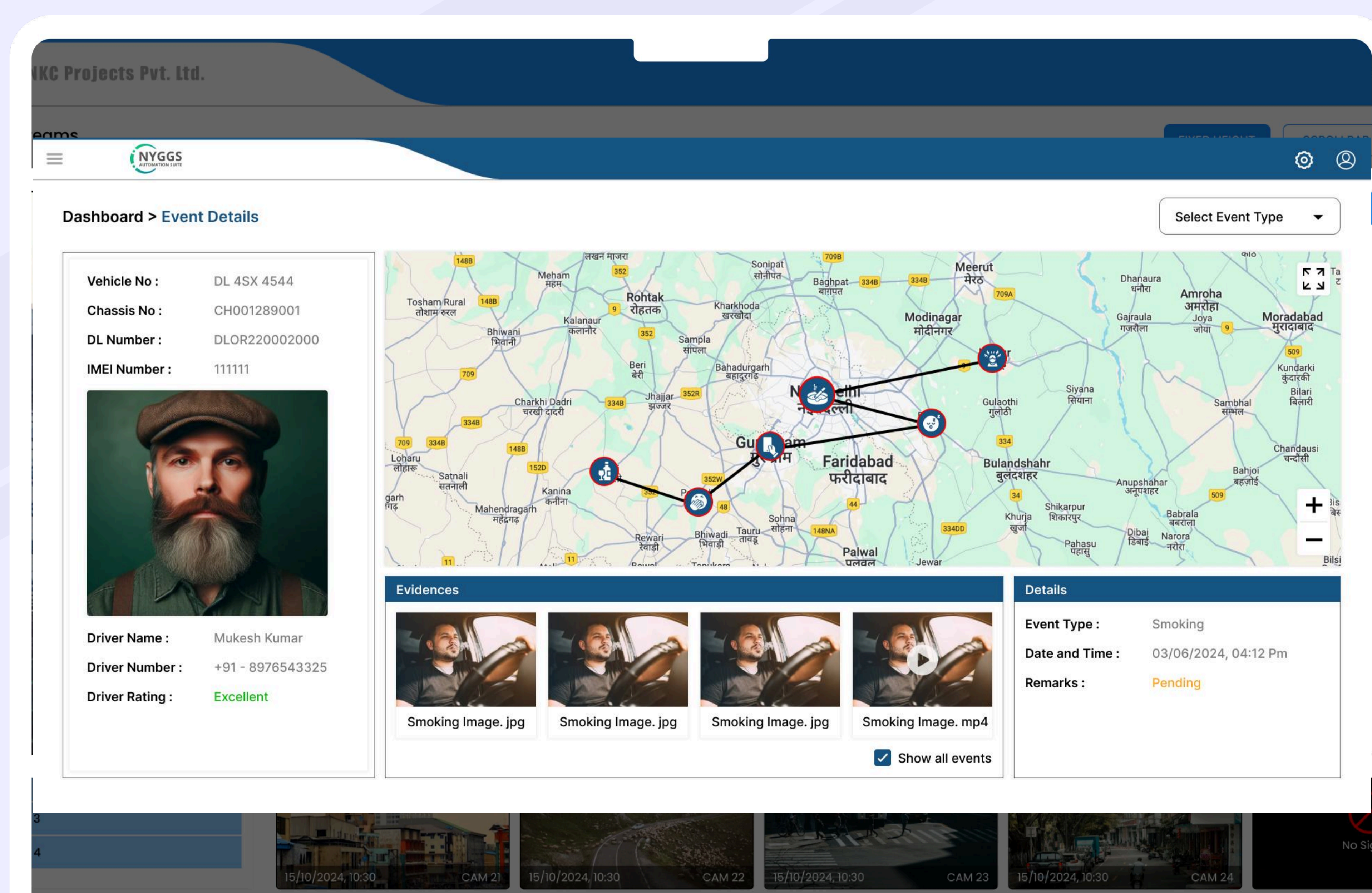
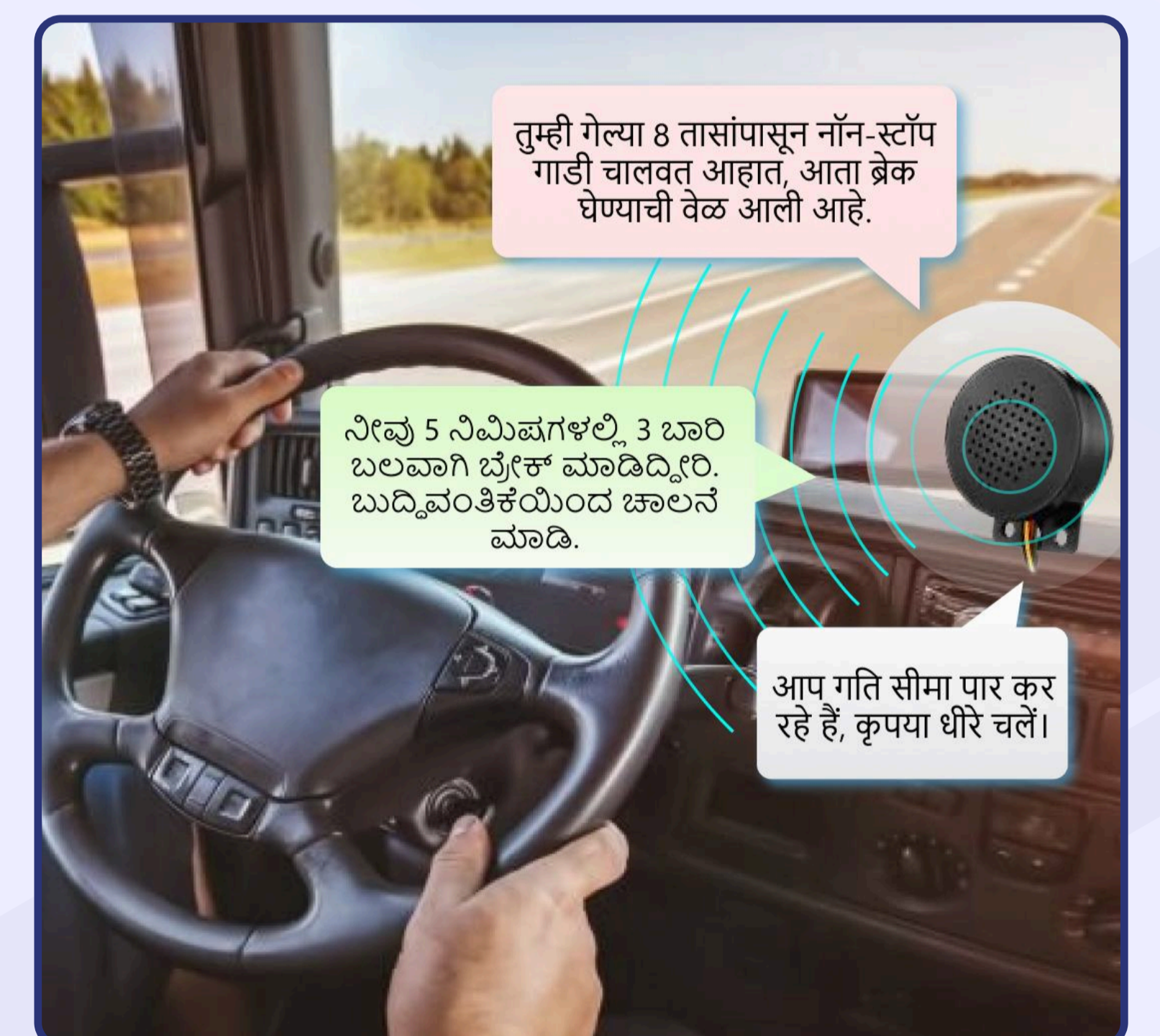
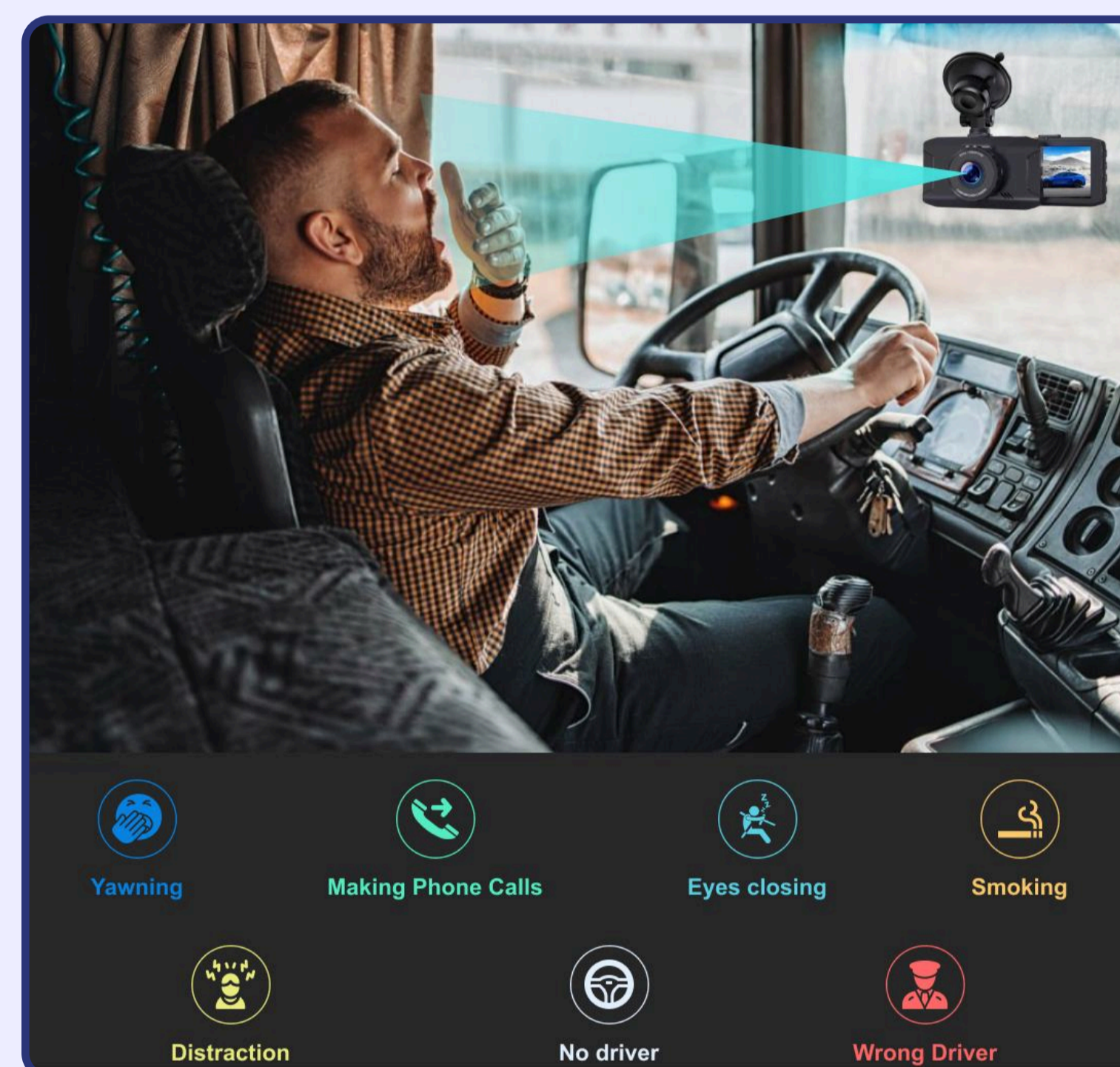
## Features :

- Driver-Facing Cameras
- Behavioral Analysis
- Real-Time Alerts and Updates
- Emergency Response Capability
- Integration with Safety Systems
- Dashcams, Voice Box, and Driver Apps
- Intelligent Driving Behavior Scoring
- Continuously Driver Behavior Recording Data



## Benefits :

- Enhances Visibility of Driver Actions
- Identifies Risky Driving Behaviors
- Prompts Immediate Corrective Actions
- Ensures Safety During Incapacitation
- Strengthens Overall Vehicle Safety
- Provides Comprehensive Monitoring Tools
- Encourages Safer Driving Habits
- Facilitates Performance Evaluation and Improvement.



# Salesforce Partnership (Cloud Reseller Partner)

**salesforce CRM**

- Sales Cloud
- Service Cloud
- Marketing Cloud

**tableau**

**salesforce Data Cloud**

**360° Customer View**  
Unified platform that brings together sales, service, and marketing data to provide a complete view of each customer—enabling personalized interactions and smarter decision-making.

**Service Cloud**  
Deliver Exceptional Customer Support

**Scalable, Secure, and Customizable**  
Built on a trusted, cloud-native platform that scales with your business and allows extensive customization, integrations, and automation to fit your unique processes.

**Sales Cloud**  
Boost Productivity & Close Deals Faster

**Marketing Cloud**  
Targeted, Data-Driven Campaigns

**Unified Data Platform**  
Salesforce Data Cloud brings together real-time, structured, and unstructured data from multiple sources into a single, connected platform—creating a, real-time customer graph.

**Real-Time Insights & Automation**  
Data Cloud, data is continuously updated and connected across systems. Tableau integrates seamlessly to offer live analytics and AI-driven predictions, empowering real-time action.

**Predictive Analytics for Smarter Decisions**  
Leverage AI and machine learning models to forecast trends, anticipate customer behavior, and make proactive, data-driven decisions

**Powerful Visual Analytics with Tableau**  
Tableau, turns complex data into interactive, intuitive dashboards and visualizations—enabling faster, smarter business decisions for all levels of users.

**360° Customer Intelligence**  
Combine Tableau and Data Cloud to unlock deep, cross-functional insights—from marketing and sales to service and finance—based on a complete, real-time customer view.

**Centralized Data Quality**  
Accurate decision-making with centralized data quality maintenance.

**HEROKU**

**Agentforce**

**MuleSoft**

**Developer-Friendly Platform.**  
Heroku supports multiple languages (like Node.js, Java, Python, PHP, Ruby) and offers a seamless developer experience with Git-based deployment, making app development fast.

**Scalable Cloud Infrastructure**  
Built on AWS, Heroku provides elastic scalability, so your applications can handle spikes in usage automatically without infrastructure headaches

**Real-Time Apps with Data & Event-Driven Architecture**  
Perfect for building real-time, event-driven applications such as chat, collaboration tools, and dashboards—thanks to features like Heroku Redis, Postgres, and WebSockets

**Seamless Salesforce Integration**  
With Heroku Connect, data syncs effortlessly between Heroku apps and Salesforce CRM—enabling powerful customer-facing applications that are always in sync with core business data.

**Rich Ecosystem of Add-ons & Extensibility**  
Heroku's marketplace offers 200+ add-ons and services (databases, logging, caching, monitoring, etc.) that plug directly into your application stack with minimal setup.

**Data Quality**  
Centralized management ensures

**Unified API-Led Connectivity**  
MuleSoft enables seamless integration of applications, data, and devices through an API-led approach—breaking down data silos and enabling faster digital transformation.

**Reusable APIs and Accelerated Development**  
With Anypoint Exchange, teams can reuse pre-built APIs, connectors, and templates—reducing development time, improving consistency, and accelerating project delivery.

**Enterprise-Grade Security & Governance**  
Offers robust security controls, role-based access, monitoring, and compliance tools, ensuring secure, scalable, and governed API management across the enterprise.

**Connect Anything, Anywhere**  
Supports integration across on-premises systems, cloud platforms, legacy databases, and third-party APIs, empowering organizations with unmatched flexibility and connectivity

**Real-Time Data Flow & Automation**  
MuleSoft enables real-time data synchronization and automation across systems—enhancing efficiency and enabling smarter, faster business decisions.

# Solutions on Salesforce Platform

1

## LEAD MANAGEMENT & SALES AUTOMATION SYSTEM

Built on Sales Cloud, it automates lead capture, assignment, nurturing, and opportunity tracking—driving higher conversions and shorter sales cycles.

2

## OMNICHANNEL CUSTOMER SUPPORT PORTAL

Powered by Service Cloud, it enables customer interactions across email, chat, phone, and social media with case management, SLAs, and knowledge base integration.

3

## MARKETING CAMPAIGN MANAGEMENT SYSTEM

Built using Marketing Cloud, this solution manages multi-channel campaigns, personalized journeys, customer segmentation, and real-time engagement analytics.

4

## FIELD SERVICE MANAGEMENT PLATFORM

Combines Field Service Lightning and a mobile-first UI to manage field staff, route optimization, scheduling, and on-site service tracking.

5

## CUSTOMER 360 ENGAGEMENT DASHBOARD

Uses Salesforce Data Cloud and Tableau CRM to provide a real-time, unified view of customer data, behavior, and preferences across all departments.

6

## AGENTFORCE – INTELLIGENT AGENT ENABLEMENT PLATFORM

Custom app built on Salesforce to empower agents with AI-driven insights, real-time scripts, CRM data access, and seamless escalation handling.

7

## PARTNER/VENDOR ONBOARDING PORTAL

Developed using Experience Cloud, it enables secure and automated partner onboarding, document verification, training, and performance tracking.

8

## SINGLE WINDOW CLEARANCE SYSTEM

Centralized portal for regulatory approvals, NOCs, and licensing using MuleSoft and Experience Cloud, streamlining the clearance process across departments.

9

## COMPLAINT & GRIEVANCE REDRESSAL SYSTEM

Designed for the public sector and enterprises, this system allows end-users or citizens to register, track, and escalate complaints—fully integrated with Service Cloud and notification systems.

# NYGGS ERP Suite

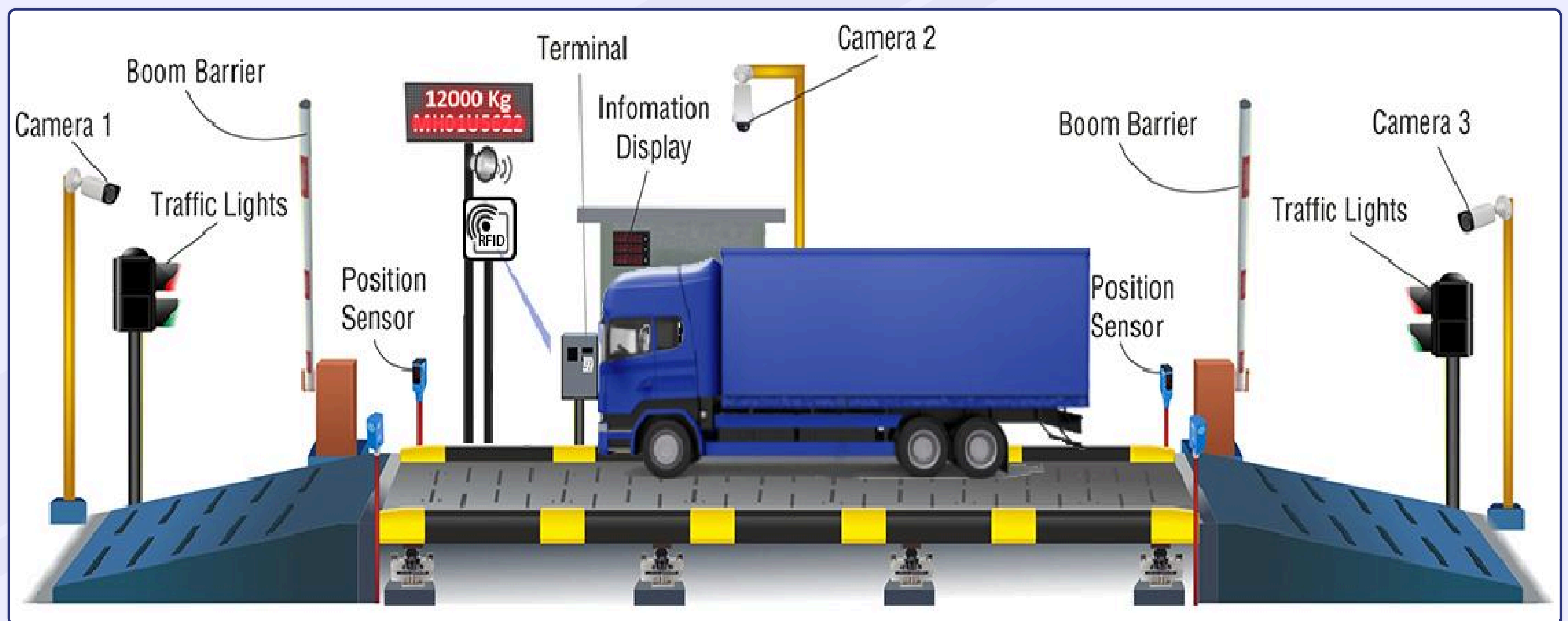
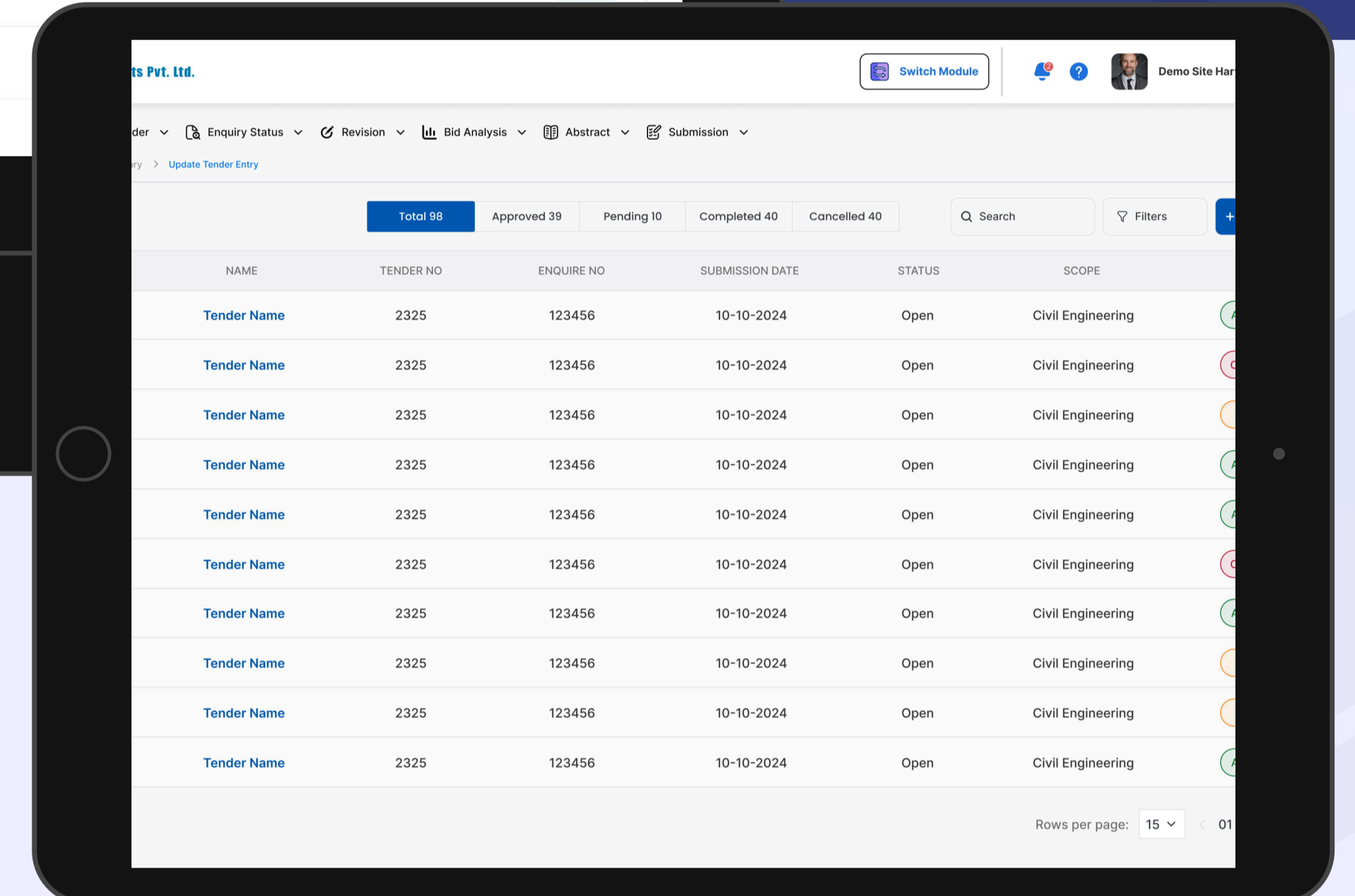
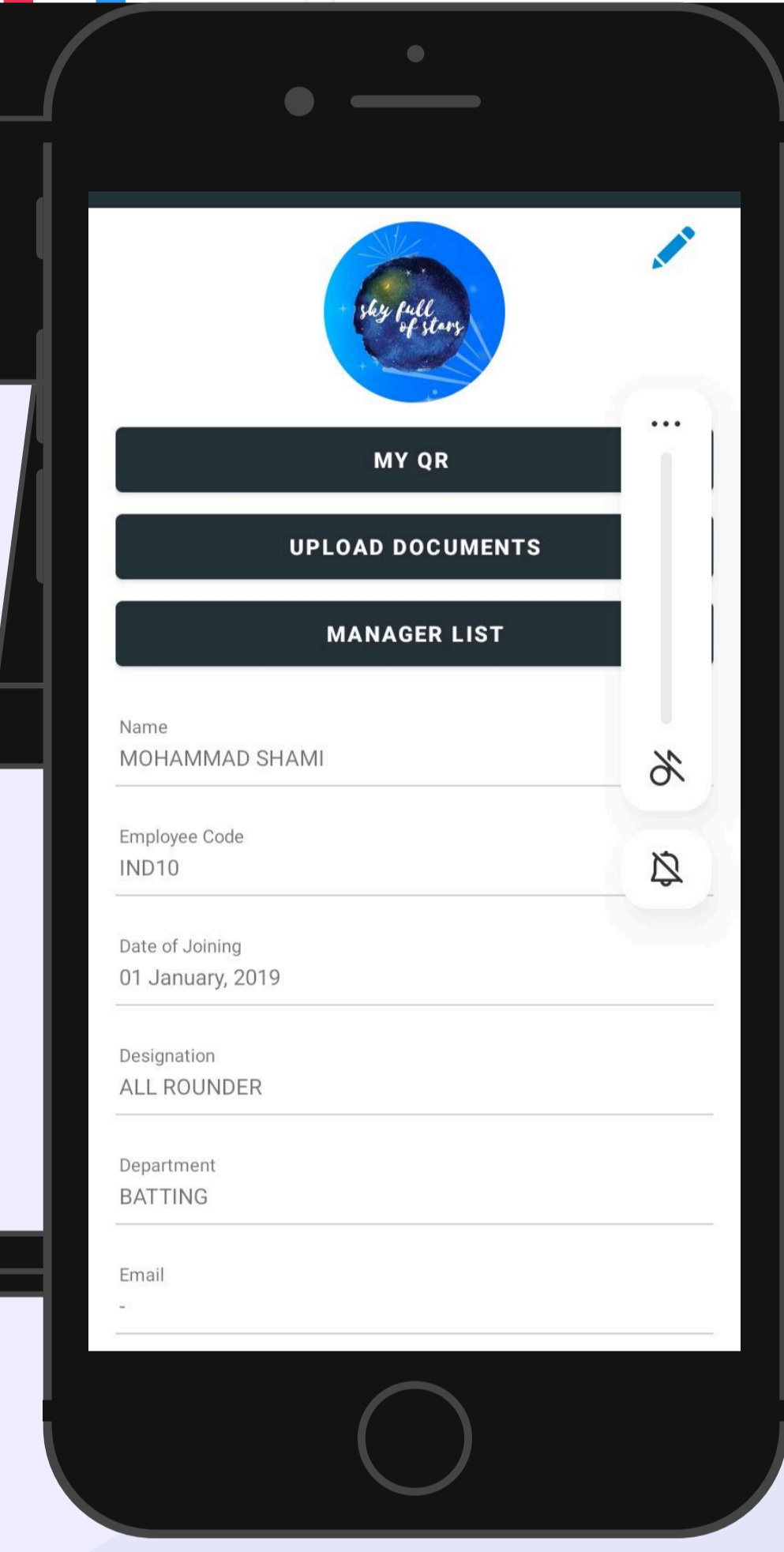
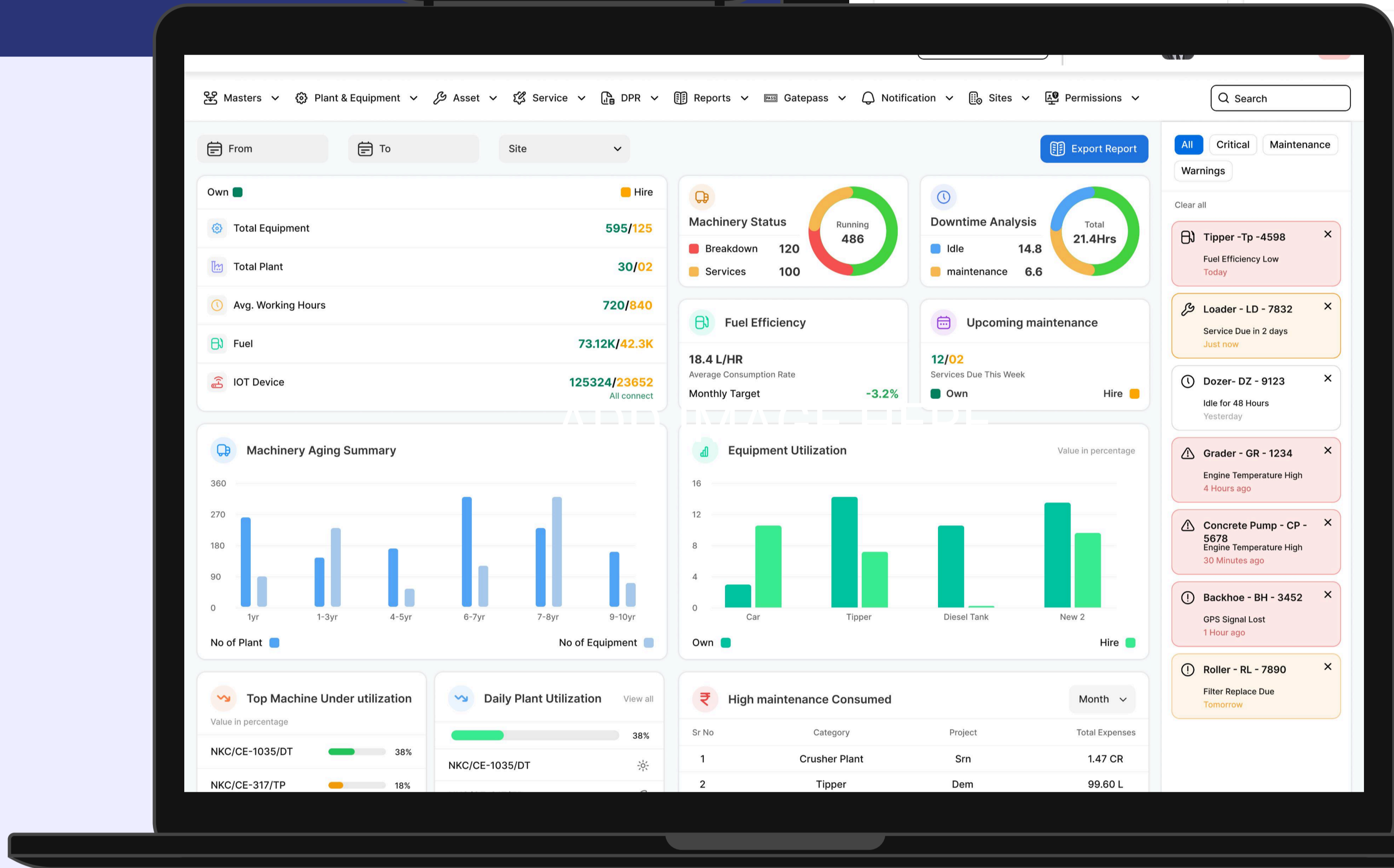
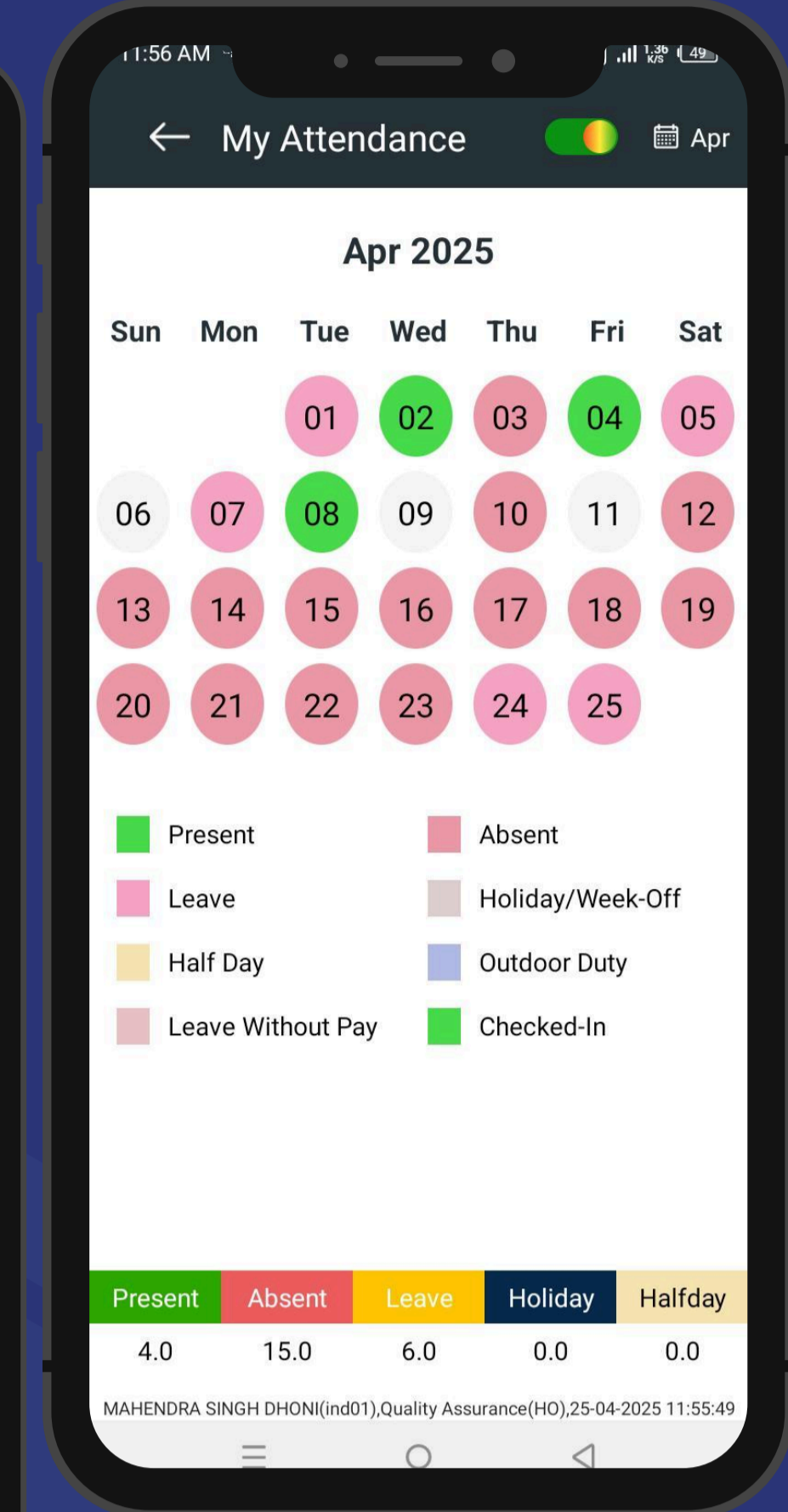
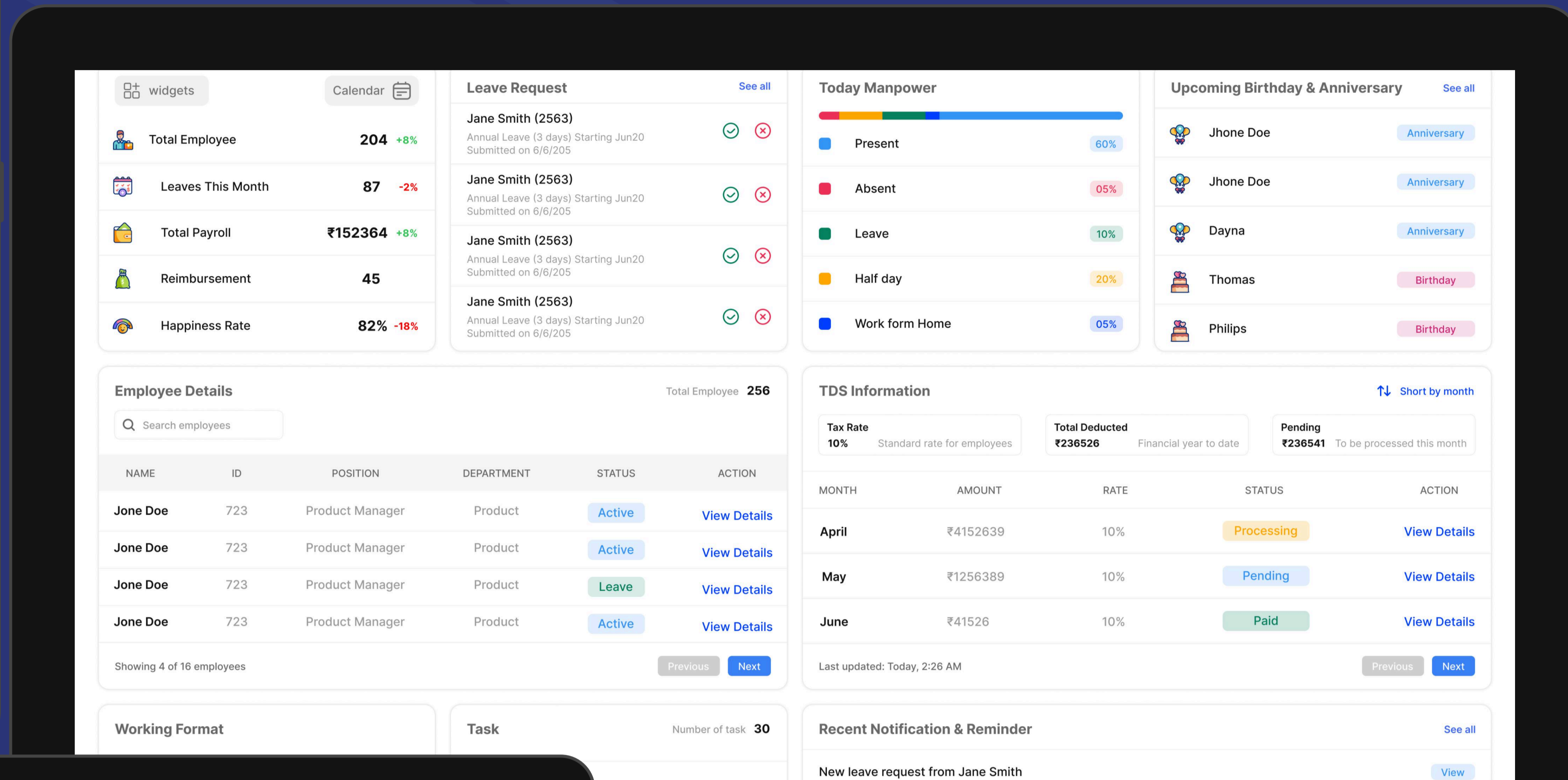
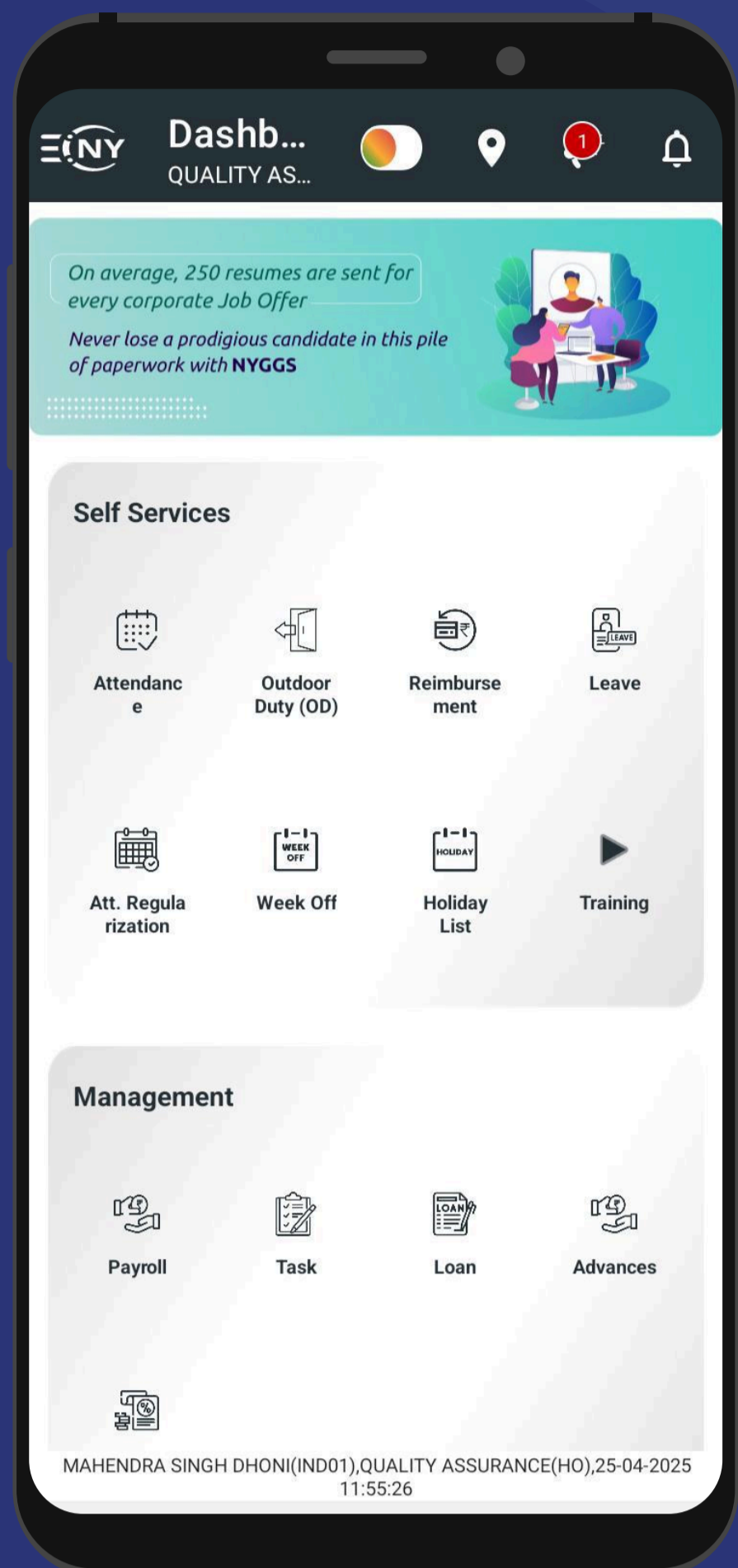
NYGGS ERP Software is a SaaS, cloud-based enterprise resource planning solution designed to bring together multiple business operations and automate time-consuming repetitive tasks. From finance and HR to inventory and project management, NYGGS provides a centralized platform that enhances an organization's efficiency by leaving no cracks for data leaks that cause confusion. Its modular and scalable architecture ensures it adapts to businesses of all sizes, supporting both growth and innovation.

With features like real-time data analytics, automated workflows, and seamless multi-department integration, NYGGS helps reduce manual errors, cut operational costs, and boost productivity. Unique advantages like AI-powered automation, an intelligent chatbot (virtual assistant), mobile accessibility, and seamless integration capabilities set NYGGS apart. Choose NYGGS for a future-ready ERP system that adapts to your evolving business demands.

## ERP Modules We Have



# NYGGS ERP Suite



# BFSI Solutions

**OEM Portal**

Recommends suitable Original Equipment Manufacturers.



**Facial Recognition**

Recognizes HNI customers using facial recognition.



**Chatbot**

Multilingual chatbot to assist users.



**HRMS**

Human Resource Management System for employees.



**ERP**

Enterprise Resource Planning for businesses.



**Vendor Scorecard**

Manages vendor performance using a scorecard system.



**Toll Collection**

Collects toll using GNSS based technology.



**Reporting Portal**

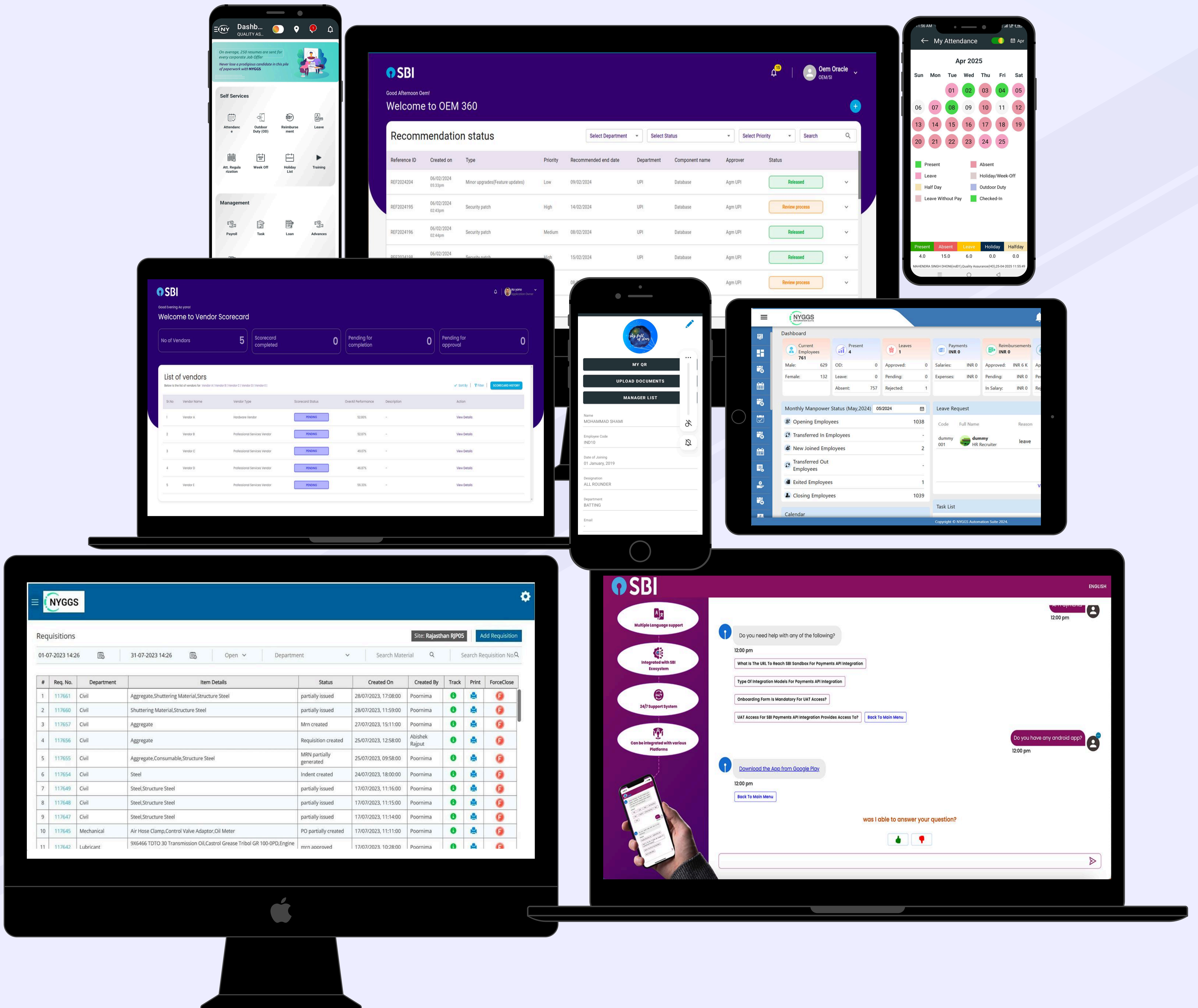
Regulatory reporting portal for CRIMARR compliance.



**Account Aggregator Platform**

FIP, FIU Solutions





**SBI**

Good Afternoon Dem! Welcome to OEM 360

Recommendation status

Reference ID	Created on	Type	Priority	Recommended end date	Department	Component name	Approver	Status
REF2024204	06/02/2024 05:33pm	Minor upgrades(Feature updates)	Low	09/02/2024	LPI	Database	Agm LPI	Released
REF2024195	06/02/2024 02:49pm	Security patch	High	14/02/2024	LPI	Database	Agm LPI	Review process
REF2024196	06/02/2024 02:49pm	Security patch	Medium	08/02/2024	LPI	Database	Agm LPI	Released
REF2024197	06/02/2024 02:49pm	Security patch	High	15/02/2024	LPI	Database	Agm LPI	Review process

**SBI**

Good Evening As vendor Welcome to Vendor Scorecard

No. of Vendors: 5 | Scorecard completed: 0 | Pending for completion: 0 | Pending for approval: 0

List of vendors

Sr No	Vendor Name	Vendor Type	Scorecard Status	Overall Performance	Description	Action
1	Vendor A	Hardware Vendor	PENDING	52.8%		View Details
2	Vendor B	Professional Services Vendor	PENDING	52.8%		View Details
3	Vendor C	Professional Services Vendor	PENDING	49.0%		View Details
4	Vendor D	Professional Services Vendor	PENDING	49.0%		View Details
5	Vendor E	Professional Services Vendor	PENDING	56.3%		View Details

**NYGGS**

Requisitions

Site: Rajasthan RJPM5

#	Req. No.	Department	Item Details	Status	Created On	Created By	Track	Print	ForceClose
1	117661	Civil	Aggregate,Shuttering Material,Structure Steel	partially issued	28/07/2023, 17:08:00	Poomima			
2	117660	Civil	Shuttering Material,Structure Steel	partially issued	28/07/2023, 11:59:00	Poomima			
3	117657	Civil	Aggregate	Mfn created	27/07/2023, 15:11:00	Poomima			
4	117656	Civil	Aggregate	Requisition created	25/07/2023, 12:58:00	Abhishek Rajput			
5	117655	Civil	Aggregate,Consumable,Structure Steel	MRN partially generated	25/07/2023, 09:58:00	Poomima			
6	117654	Civil	Steel	Indent created	24/07/2023, 18:00:00	Poomima			
7	117649	Civil	Steel,Structure Steel	partially issued	17/07/2023, 11:16:00	Poomima			
8	117648	Civil	Steel,Structure Steel	partially issued	17/07/2023, 11:15:00	Poomima			
9	117647	Civil	Steel,Structure Steel	partially issued	17/07/2023, 11:14:00	Poomima			
10	117645	Mechanical	Air Hose Clamp,Control Valve Adaptor,Oil Meter	PO partially created	17/07/2023, 11:11:00	Poomima			
11	117642	Lubricant	9X6466 TD10 30 Transmission Oil,Castrol Grease Tribol GR 100-OPD,Engine	mfn approved	17/07/2023, 10:28:00	Poomima			

**SBI**

Multiple language support

Integrated with SBI Ecosystem

24/7 Support System

Can be integrated with various Platforms

Do you need help with any of the following?

12:00 pm

What is the URL To Reach SBI Sandbox For Payments API Integration

Type Of Integration Models For Payments API Integration

Onboarding Form is Mandatory For UAT Access?

UAT Access For SBI Payments API Integration Provides Access To?

Back To Main Menu

Download the App from Google Play

12:00 pm

Back To Main Menu

was I able to answer your question?

12:00 pm

Do you have any android app?

12:00 pm

# Hospitality Management

## Guest Services

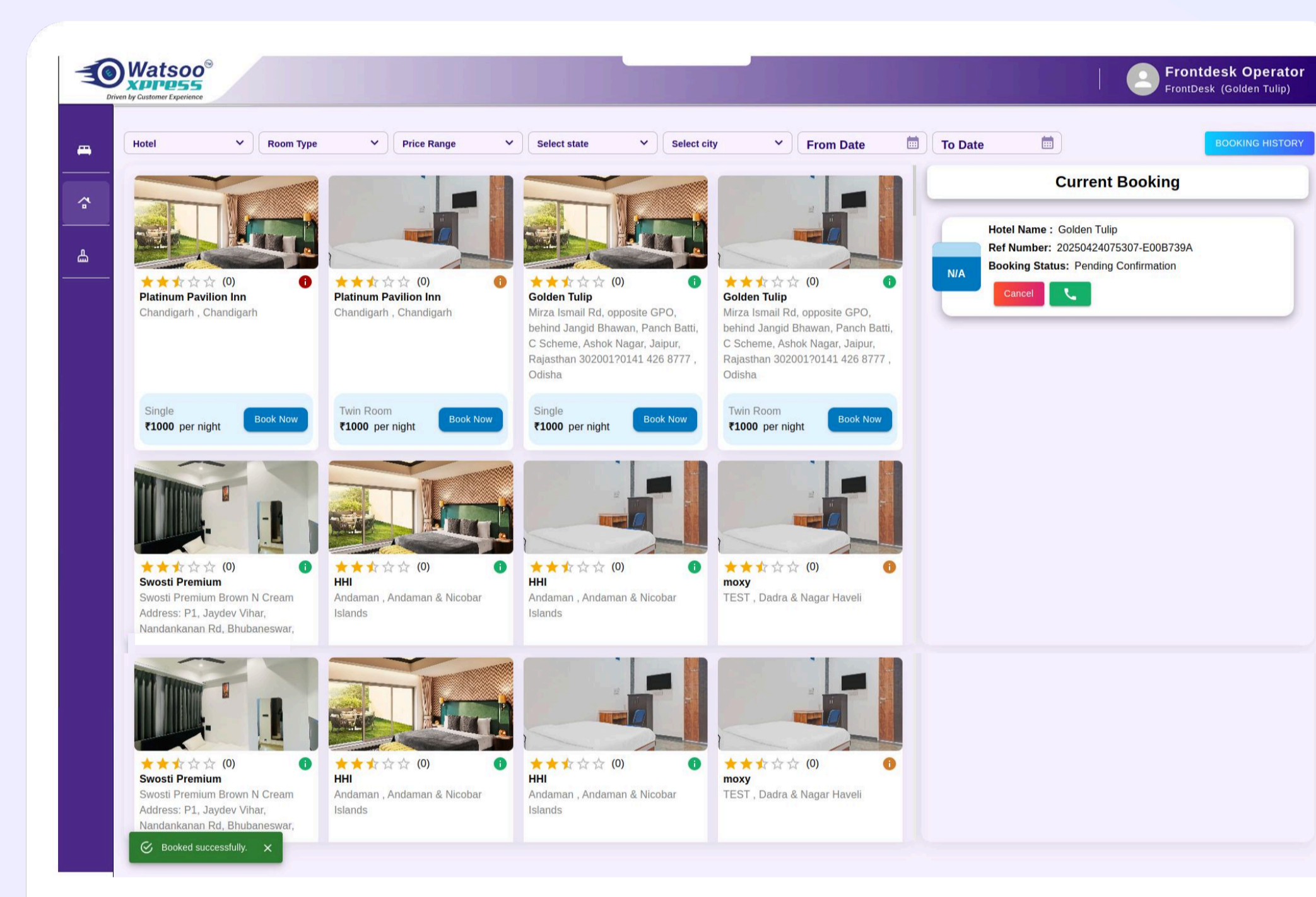
- Room, Spa, and Parking Booking
- Food and Bar Ordering
- Housekeeping, Laundry, and Cleaning Requests
- Checkout Requests
- Ratings and Reviews Submission

## Managerial Insights & Controls

- Hotel Inventory and Room Availability Monitoring
- Weekly Booking and Check-in/Check-out Reports
- Department Budgeting and Performance Review
- Oversight of Insourcing vs Outsourcing Services
- Address Guest Complaints for Service Improvement

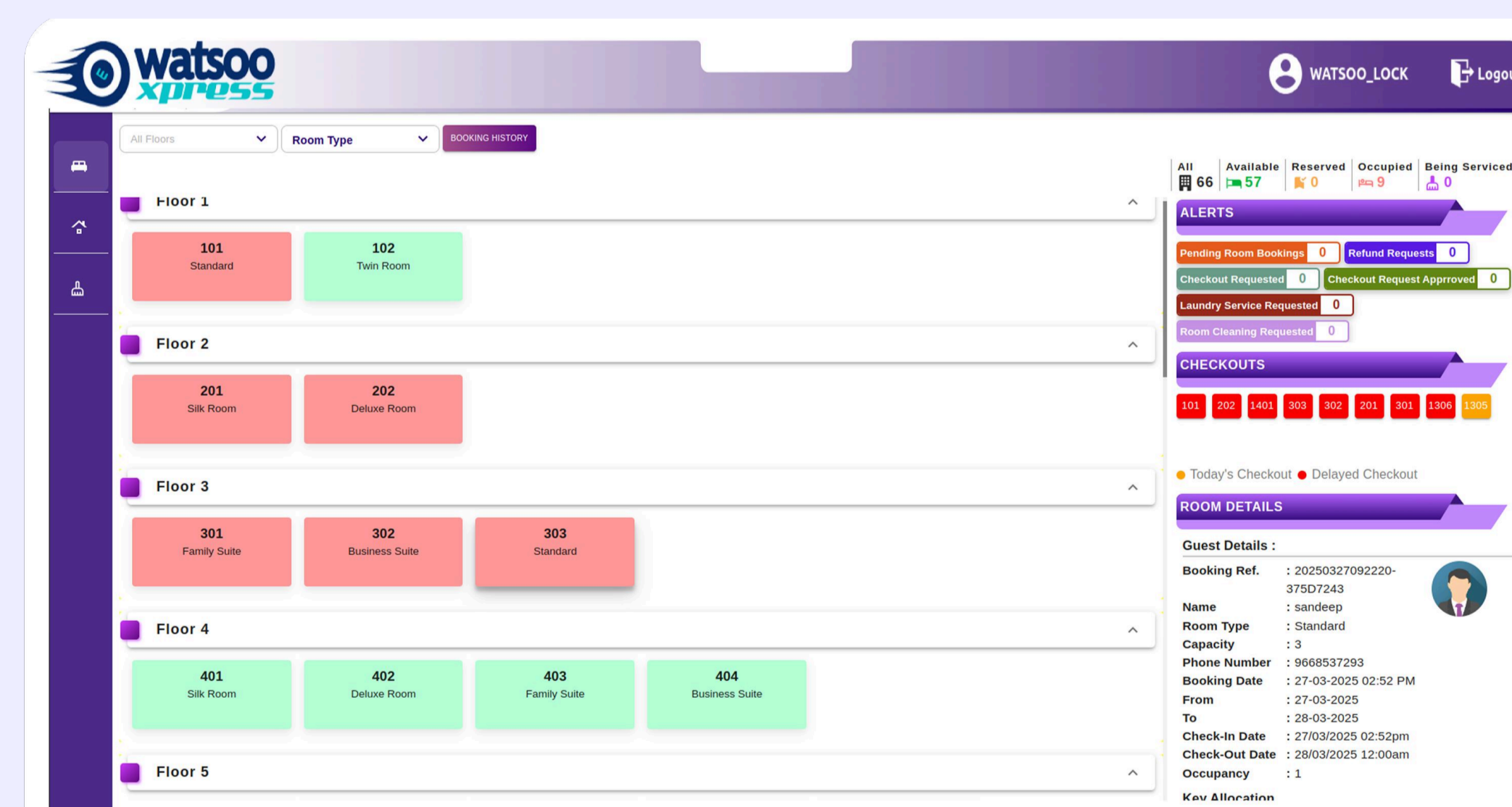
## Front Desk & Admin Operations

- Booking Confirmation & Guest Check-in/Check-out
- Reward Points and Service Proxy Handling
- Management of Multiple Requests (Spa, Laundry, Cleaning)
- Event Space & Hall Bookings
- Payment Processing & Refunds
- Hotel Setup: Room Types, Halls, Parking, Promo Codes
- Restaurant Menu and Inventory Management
- Staff and Employee Records Maintenance



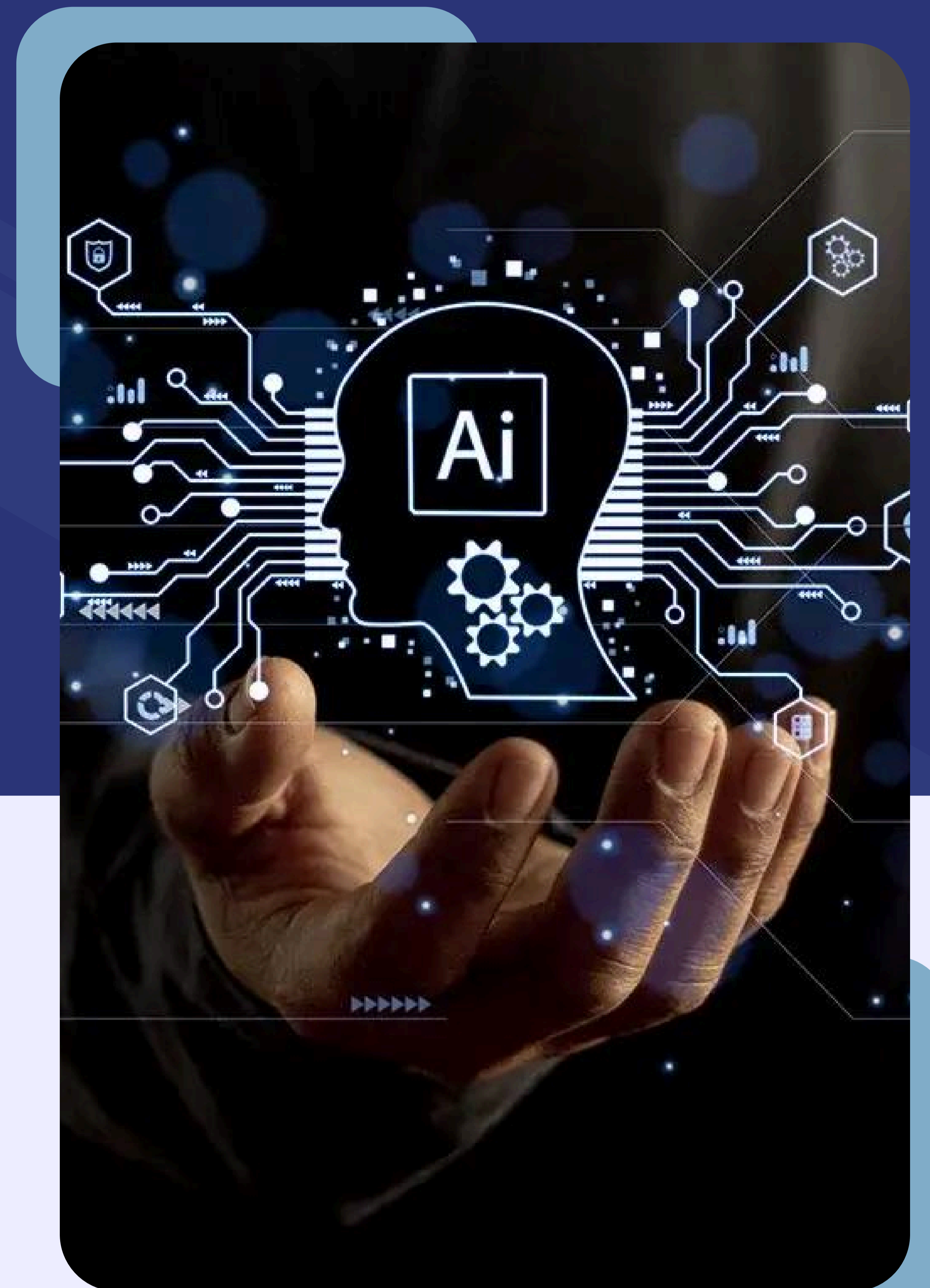
## Support & Service Roles

- Housekeeping & Laundry Task Execution
- Room Item Verification and Readiness Checks
- Kitchen Order Fulfillment
- Bar Item Service Handling
- Vehicle Assignment & Release by Parking Staff



# Empowering Businesses with AI/ML, GenAI, and Computer Vision Solutions

Harness the power of Artificial Intelligence, Machine Learning, Generative AI, and Computer Vision to revolutionize your business. By leveraging cutting-edge technologies, we deliver intelligent, scalable, and tailor-made solutions that enable innovation and growth.



## Our AI/ML Expertise:

- **Predictive Analytics:** Delivering insights to forecast trends and behaviors, driving proactive decision-making.
- **Natural Language Processing (NLP):** Building chatbots, sentiment analysis tools, and language translation systems for seamless communication.
- **Recommendation Engines:** Creating personalized experiences to enhance engagement and retention.
- **AI-Powered Automation:** Automating routine tasks to boost operational efficiency.

## Generative AI Innovations:

- **Content Creation:** Automated generation of text, images, and videos tailored to specific business needs.
- **Synthetic Data Generation:** Enhancing model training with high-quality synthetic datasets.
- **Code and Design Assistance:** Streamlining development workflows with AI-powered tools.

# Industries We Serve



**Banking & Finance**



**Logistics**



**Public Sector**



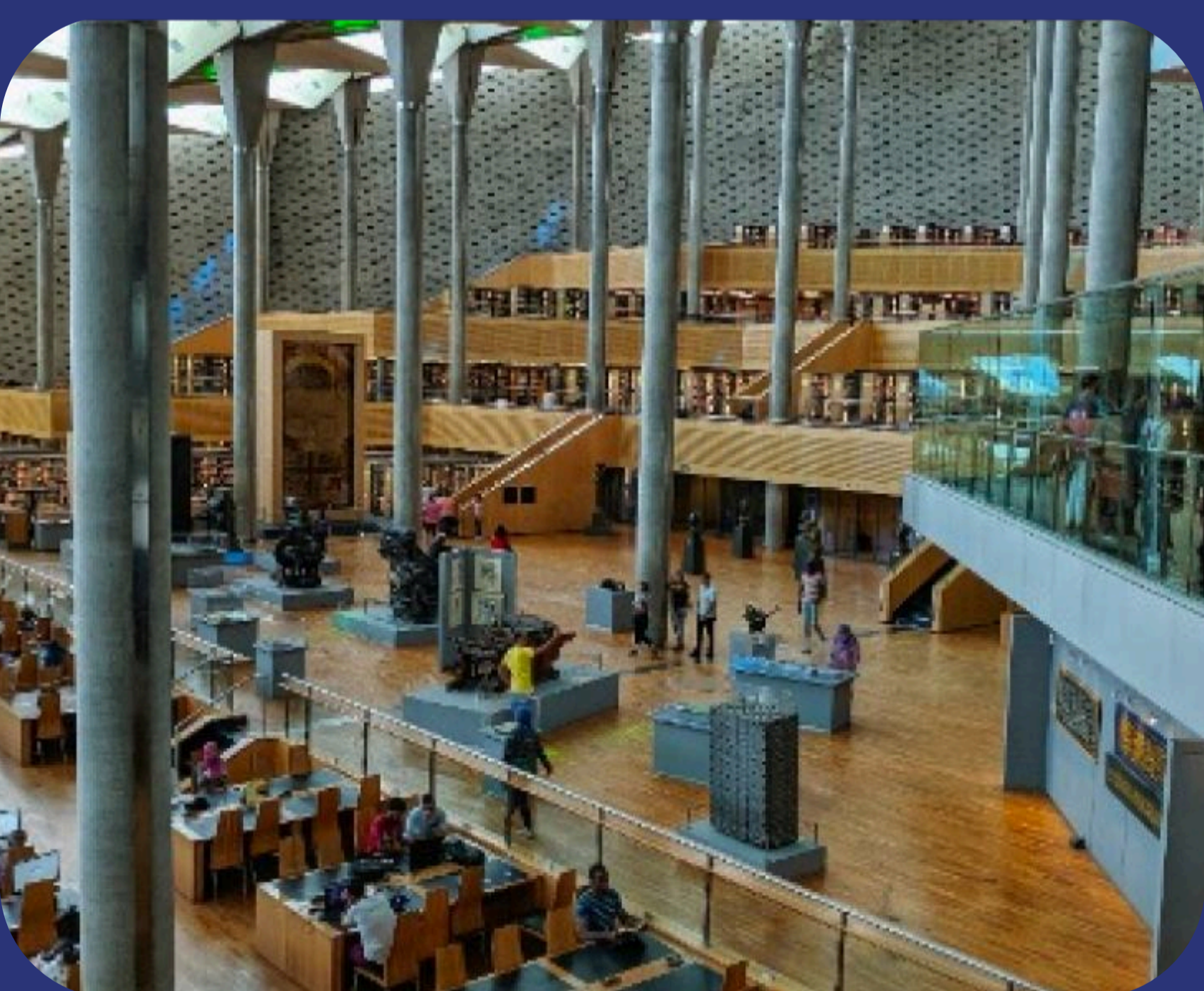
**E-Commerce**



**Real Estate**



**Law & Enforcement**



**Consulting**



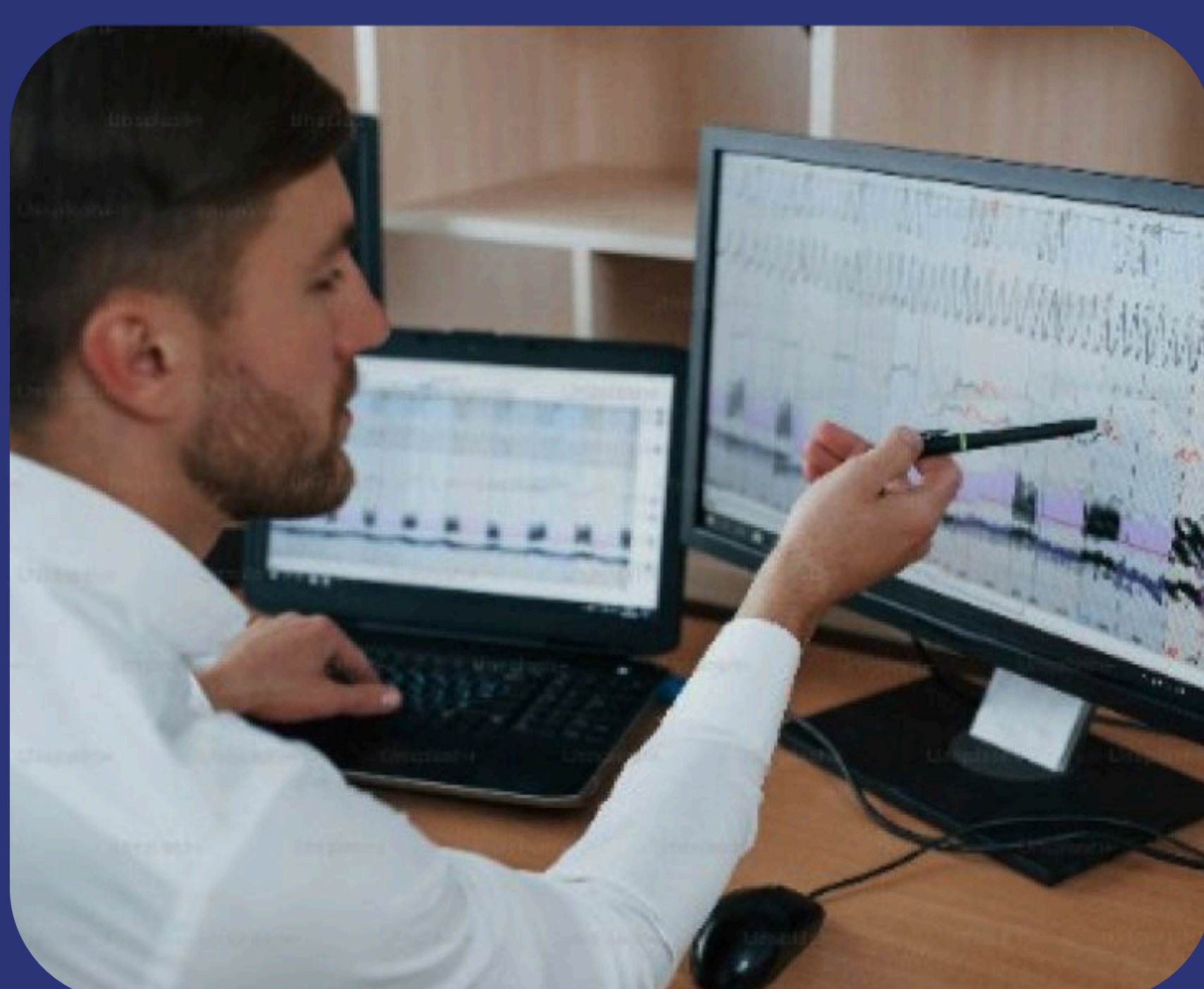
**Mining**



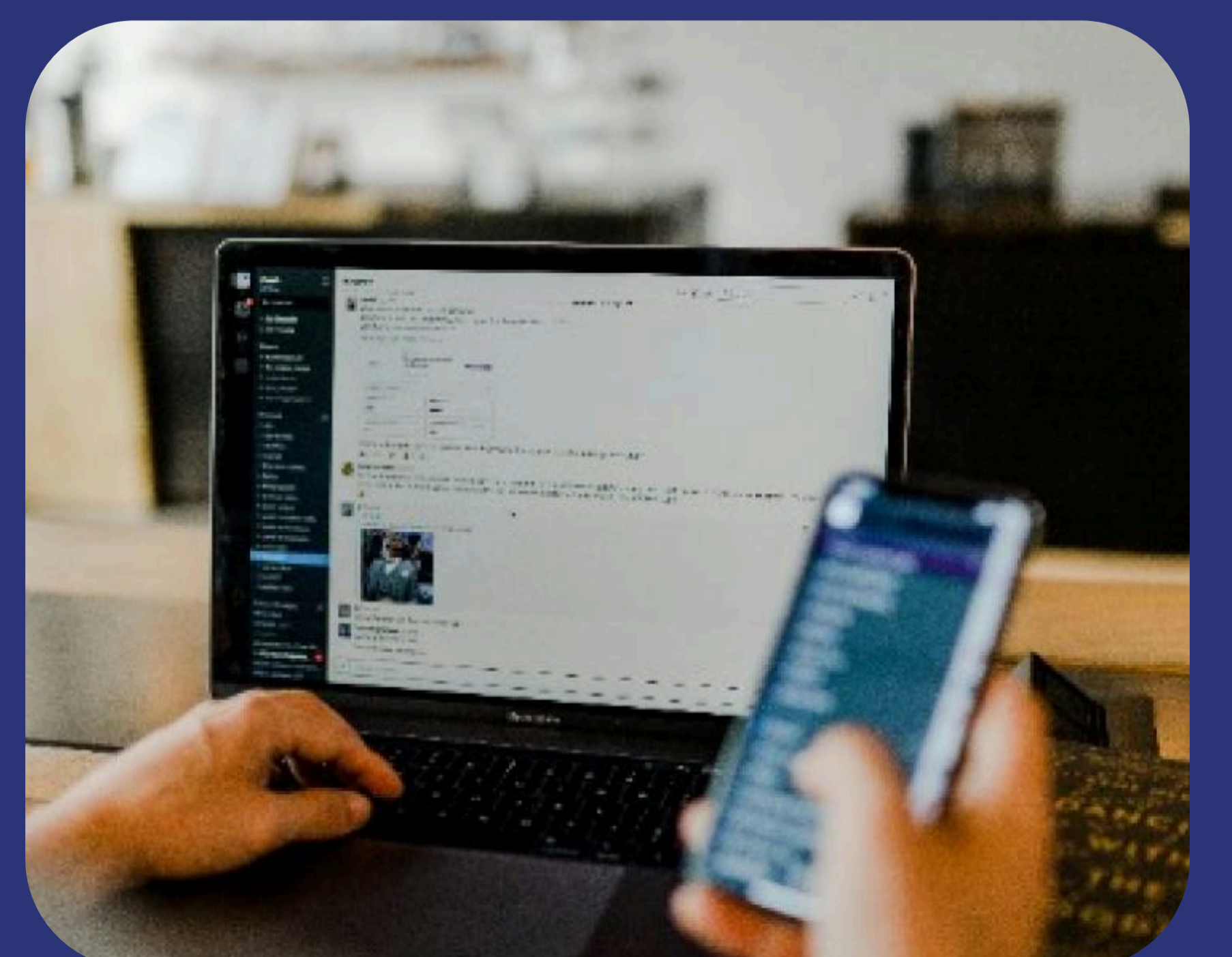
**Construction**



**Automobiles**



**ERP**



**Communication Platform**

# Our Clients



Eastern Coalfields Limited



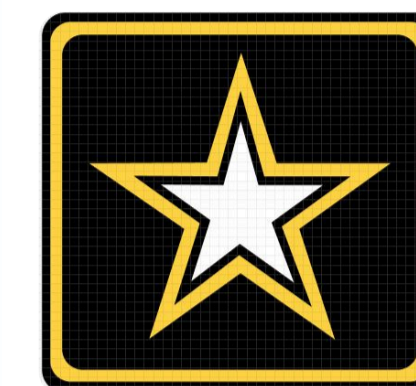
mahakhanij



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AT&T



Ncubate  
Building Businesses Together



fleetx



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